

**REGULAR NOTICE OF
BOARD MEETING**

20th DISTRICT AGRICULTURAL ASSOCIATION
Gold Country Fairgrounds and Event Center
1273 High Street, Auburn, California 95603
530-823-4533

MEETING DATE & LOCATION

Thursday, December 12, 2024 @ 6:00 pm
Clubhouse
1273 High Street, Auburn, CA 95603
Notice and Agenda available on the internet at www.goldcountryfair.com

20th DAA BOARD OF DIRECTORS

Peg Johnson, Chairman
Keri Bailey, Vice Chairman
Corinn Crowley
Eddie Vegaalban
Bethel Vercruyssen
Doug Houston

PUBLIC COMMENT

Any member of the public wishing to address the Board on any matter listed on this agenda has a right to do so and will be afforded such opportunity when the Board is considering that agenda item. In addition, if a member of the public wishes to address the Board on a matter not listed on the agenda, you will be given such opportunity during the Public Comment item on the agenda. The Board President has the right to limit the time for public comment to a maximum of two (2) minutes or less, and not to exceed twenty (20) minutes total, to proceed with the agenda of the day and/or to place the item on the agenda (as an action item) of a subsequent meeting.

AMERICANS WITH DISABILITIES ACT

All Board meetings must be accessible to the physically disabled. Any person needing a disability-related accommodation or modification to attend or participate in any Board or Committee meetings, or other Gold Country Fair activities may request assistance by contacting Sonia Del Toro at Gold Country Fair Office.

AGENDA

- I. **CALL TO ORDER:**
 - A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

- II. **PLEDGE OF ALLEGIANCE**

- III. **ROLL CALL OF BOARD MEMBERS**

- IV. **CONSENT CALENDAR: **Action Item****
 - A. Approval of Meeting Minutes as written:
 - 1. Board Meeting Minutes dated October 25, 2024
 - B. Approval of Expenditures, Home Depot, Cal Card
 - 1. See Checks and Payments Report
 - C. Approval of Monthly Financials
 - D. Approval of the following Agreements
 - 1. F-31 Interim Rental Agreements: 24-26, 24-46, 24-66, 24-80, 24-81, 24-87, 24-88, 24-90, 24-92, 24-94, 24-95
 - 2. Standard Contracts: None to Consider
 - 3. Fair time Commercial Vendor Contracts: None to Consider
 - 4. Fair time Concession Vendor Contracts: None to Consider
 - E. Excusal of Director Absences: None to Consider

- V. **COMMITTEE REPORTS:**
 - A. CEO Report:
 - 1. California Emergency Response Resilience Venues and Fairgrounds
 - 2. Proposition 4
 - B. Buildings and Grounds Committee
 - C. Finance Committee

- VI. **CORRESPONDENCE:**
 - A. Items provided via email to Directors with copies available at the meeting.
 - 1. PMIA/LAIF Performance Report
 - 2. Upcoming Events

- VII. **FINANCIALS:**
 - A. Finance Committee to discuss monthly finance report.

- VIII. **OLD BUSINESS:**
 - A. None to Consider

- IX. **NEW BUSINESS:**
 - A. Nominations/Elections

X. **MATTERS OF INFORMATION:**

- A. CEO Comments
- B. Director/Staff Comments
- C. Board Meeting Dates:
 - 1. Thursday, January 23, 2025
 - 2. Thursday, February 27, 2025
- D. Upcoming Key Activities

XI. **PUBLIC COMMENT:**

- A. Since items under Public Comment are not listed and publicly noticed on the agenda, please be advised that the Board cannot discuss or take any action at this meeting.

XII. **CLOSED SESSION:** The Board of Directors of the 20th DAA is permitted to meet in closed session to discuss the following: Personnel Matters- Government Code 11126(a).

XIII. **ADJOURNMENT**

Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533.

Date of Notice December 2, 2024

MINUTES OF REGULAR BOARD MEETING

20th DISTRICT AGRICULTURAL ASSOCIATION
Gold Country Fairgrounds and Event Center
1273 High Street, Auburn, California 95603
530-823-4533

MEETING DATE & LOCATION

Thursday, October 24, 2024 @ 6:00 pm
Clubhouse

1273 High Street, Auburn, CA 95603

Notice and Agenda available on the internet at www.goldcountryfair.com

20th DAA BOARD OF DIRECTORS

Peg Johnson, Chairman
Keri Bailey, Vice Chairman
Corinn Crowley
Eddie Vegaalban
Bethel Vercruyssen
Doug Houston

PUBLIC COMMENT

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AGENDA

I. **CALL TO ORDER:**

A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

II. **PLEDGE OF ALLEGIANCE**

III. **ROLL CALL OF BOARD MEMBERS**

Directors Present: President Johnson, Director Bailey, Director Vegaalban, Director Vercruyssen, Director Crowley, Director Houston

IV. **CONSENT CALENDAR: **Action Item****

- A. Director Crowley moves to approve the Consent Calendar. Director Bailey to 2nd the motion.
- B. President Johnson asks if there is any further discussion.
- C. Director Houston abstains, due to absence of previous meeting.

President Johnson asks all who are in favor of approving the Consent Calendar:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Keri Askew Bailey	X		
Bethel Vercruyssen			
Doug Houston			X
Corinn Crowley	X		
Eddie Vegaalban	X		

a. Motion to approve the Consent Calendar, passes.

V. **COMMITTEE REPORTS:**

A. CEO Report:

- 1. Recognition – Auburn Home Show
 - a. CEO Ales recognizes a ‘Legacy Award’ to Lani Johnston and congratulates her on her retirement.
- 2. Golf Tournament
 - a. CEO Ales reports that Soroptimist of the American River delivered a check in the amount of \$5,202.00, from the Golf Tournament proceeds.
 - b. CEO Ales adds that the remainder of the proceeds will be presented as a scholarship in the Spring.

B. Buildings and Grounds Committee

1. Director Vegaalban reports that the committee is currently prioritizing the list of projects with the budget in mind. Director Vegaalban adds that the Sutter Building requires immediate attention, as does the Placer Building.
2. Director Vegaalban adds that the Clubhouse requires attention as well and is interested in understanding how much can be considered maintenance repairs.
3. Director Vegaalban states that a forklift and truck will be needed soon.
4. Director Vegaalban raises the question regarding the possibility of allocating some of cash reserve towards capital projects.
 - a. CEO Ales adds that the cash reserve is currently sufficient in the event that the annual fair is cancelled for any reason. CEO Ales adds that if cash reserve were to be lowered to \$400,000, the facility would still be financially healthy and encourage assistance with capital projects.
5. Director Crowley asks if there is extra energy to apply for grants.
 - a. CEO Ales replies that there is extra energy, externally. CEO Ales adds that CERVFF currently has two grant writers actively looking for applicable grants for fairgrounds.

C. Finance Committee

1. Director Bailey states that the committee primarily discussed reallocating part of the cash reserve.

VI. **CORRESPONDENCE:**

A. Items provided via email to Directors with copies available at the meeting.

1. PMIA/LAIF Performance Report
2. GL Memo #24-01 Special Events Rate Card
 - a. CEO Ales reports that insurance rates have increased.
3. Upcoming Events
 - a. CEO Ales announces that events for the upcoming month are listed in the calendar and also accessible on the website.

VII. **FINANCIALS:**

A. Finance Committee to discuss monthly finance report.

VIII. **OLD BUSINESS:**

A. Non-Profit Policy ****Action Item****

1. CEO Ales reports that he conducted an analysis to showcase the financial impact of discounts on facilities and has determined the current non-profit policy is the most sufficient and does not recommend revisions.
 - a. Director Crowley asks if there is a process to validate the non-profit status.
 - a. CEO Ales replies that there is and that the process also requires all of the paperwork to be carried out to the same source.

- b. Director Bailey states that she wants to ensure that there is sufficient time and authority to approve a discount in case a board meeting(s) get cancelled.
- c. Director Vercruyssen states a fixed discount restricts flexibility to award discounts.
- d. Director Bailey suggests that a clause be added that allows the CEO or the Finance Committee to approve a discount, in case board meetings get cancelled.
- e. Director Bailey moved to approve the charitable grant policy with the following changes:
 - a. Reducing the required days from 90 to 60 days
 - b. Adding language to item 2, that reads, “if exigent circumstances exist and an application cannot be submitted timely, the CEO may obtain approval from the Finance Committee to grant a discount”
- f. Director Crowley to 2nd the motion.

B. President Johnson asks if there is any further discussion.

President Johnson asks all who are in favor of approving the charitable grant policy revision as stated:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Keri Askew Bailey	X		
Bethel Vercruyssen	X		
Doug Houston	X		
Corinn Crowley	X		
Eddie Vegaalban	X		

b. Motion to approve the charitable grant policy revision as stated, passes.

IX. NEW BUSINESS:

A. 2025 Budget ****Action Item****

1. CEO Ales summarizes the budget and highlights that Item 31200 contains the annual state allocation and it will be received once the budget is approved and submitted. CEO Ales adds that the numbers for interim rentals are aggressive, but he believes it is possible to achieve. CEO Ales adds that fair admission is budgeted to increase, with the participation of more school’s involvement.

a. Director Crowley asks if 2024 budgeted numbers are final.

a. CEO Ales confirms that the numbers are projected as it is only October and will be final at the end of December.

2. CEO Ales adds that grounds rentals did drop a little because of the downsizing of certain large events.
 - a. Director Crowley emphasizes that the interim rental increase is very significant.
3. CEO Ales states that he believes the number is attainable.
 - a. Director Crowley replies that if it isn't achieved, the only thing that happens is that it isn't achieved.
 - b. CEO Ales replies that in the event that it isn't achieved, the Finance Committee can always recommend a revision to the budget.
4. CEO Ales adds that the cash reserve is in great shape but the amount that exceeds \$400,000 can be useful for capital projects in 2025. CEO Ales recommends that the additional \$60,000+ is allocated for that reason. CEO Ales states he is currently trying to define the difference between a maintenance project and a project that involves construction management.
 - a. Director Bailey moves to approve the proposed budget, the reallocation of the \$69,000 cash reserve to capital projects, and the state allocation resolution. Director Vegaalban to 2nd the motion.

B. President Johnson asks if there is any further discussion.

President Johnson asks all who are in favor of approving the proposed budget, the reallocation of the \$69,000 cash reserve to capital projects and the state allocation resolution:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Keri Askew Bailey	X		
Bethel Vercruyssen	X		
Doug Houston	X		
Corinn Crowley	X		
Eddie Vegaalban	X		

c. Motion to approve the proposed budget, the reallocation of the \$69,000 cash reserve to capital projects and the state allocation resolution, passes.

X. MATTERS OF INFORMATION:

A. CEO Comments

1. CEO Ales thanks the board for helping review and prepare the 2025 budget.

B. Director/Staff Comments

C. Board Meeting Dates:

1. Thursday, December 12, 2024

D. Upcoming Key Activities

XI. **PUBLIC COMMENT:**

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XIII. **ADJOURNMENT**

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Date of Notice October 14, 2024



P.O. BOX 6343
FARGO ND 58125-6343



ACCOUNT NUMBER XXXX XXXX XXXX 7299
STATEMENT DATE 10-22-2024
AMOUNT DUE \$15,978.02
NEW BALANCE \$15,978.02
PAYMENT DUE ON RECEIPT



000001527 01 SP 106481162854128 P
20TH DAA
MALLORY HUDSON
PO BOX 5527
AUBURN CA 95604-5527

AMOUNT ENCLOSED
\$

Please make check payable to "U.S. Bank"

U.S. BANK CORPORATE PAYMENT SYSTEMS
P.O. BOX 790428
ST. LOUIS, MO 63179-0428

4246044555657299 001597802 001597802

Please tear payment coupon at perforation.

CORPORATE ACCOUNT SUMMARY									
20TH DAA XXXX XXXX XXXX 7299	Previous Balance	Purchases And Other + Charges	Cash Advances +	Cash Advance Fees +	Late Payment Charges	- Credits	- Payments	New = Balance	
Company Total	\$13,267.49	\$3,267.06	\$0.00	\$0.00	\$0.00	\$556.53	\$0.00	\$15,978.02	

NEW ACTIVITY					
DON ALES XXXX-XXXX-XXXX-4412		CREDITS \$556.53	PURCHASES \$3,267.06	CASH ADV \$0.00	TOTAL ACTIVITY \$2,710.53
Post Date	Tran Date	Reference Number	Transaction Description	Amount	
09-25	09-24	24011344268000056035542	AMAZON RETA* R87TM6BD3 WWW.AMAZON.CO WA	30.00	
09-25	09-24	24011344268000086820525	AMAZON RETA* X839X06Z3 WWW.AMAZON.CO WA	31.05	
09-25	09-24	24011344268000086909062	AMAZON RETA* BA1EK2VV3 WWW.AMAZON.CO WA	182.27	
09-26	09-25	74692164269101093579302	AMAZON.COM AMZN.COM/BILL WA	259.35 CR	
09-26	09-25	24692164269100802484858	AMAZON MKTPL*ZL49A98L3 AMZN.COM/BILL WA	31.69	
09-27	09-26	24011344270000056837091	AMAZON MARK* 743JM2EI3 HTTPSAMAZON.C WA	48.25 CR	
09-27	09-26	24011344270000087006203	AMAZON RETA* R16BM8VX3 WWW.AMAZON.CO WA	29.99	
09-27	09-26	24011344270000093817890	AMAZON RETA* R16BM8VX3 WWW.AMAZON.CO WA	15.74	
09-27	09-26	24692164270101649152655	BELKORP AG WWW.BELKORPAG CA	68.54	
09-30	09-26	24011344271000066470213	AMAZON.COM*3593F45T3 AMZN.COM/BILL WA	245.72	
09-30	09-27	24692164271102521585136	AMAZON MARK* QU9NM5OI3 HTTPSAMAZON.C WA	3.21 CR	
10-07	10-04	24692164278109206213606	AMAZON.COM*YJ51467N3 AMZN.COM/BILL WA	245.72	
10-07	10-06	24692164278109206213606	WALMART.COM 800-925-6278 AR	1.17	
10-08	10-07	24692164280100656437312	INTUIT *QUICKBOOKS CL.INTUIT.COM CA	1,399.00	
10-08	10-07	24036294281744972118145	ADOBE *ADOBE 408-536-6000 CA	19.99	
10-09	10-08	24692164282102439601261	AMAZON PRIME*BC5B56TA3 AMZN.COM/BILL WA	16.08	
10-09	10-08	24692164282102656538964	AMAZON MKTPL*C95DR8VU3 AMZN.COM/BILL WA	31.85	
10-10	10-09	24000774284000004095094	IDRIVE.COM* OVERUSE CH HTTPSWWW.IDRI CA	436.22	
10-10	10-09	24445004284400170389401	SAMS CLUB #6621 ROSEVILLE CA	21.51	

CUSTOMER SERVICE CALL 800-344-5696	ACCOUNT NUMBER XXXX-XXXX-XXXX-7299		ACCOUNT SUMMARY	
	STATEMENT DATE 10/22/24		DISPUTED AMOUNT .00	PREVIOUS BALANCE PURCHASES & OTHER CHARGES
SEND BILLING INQUIRIES TO: U.S. Bank National Association C/O U.S. Bancorp Purchasing Card Program P.O. Box 6335 Fargo, ND 58125-6335		AMOUNT DUE 15,978.02	CASH ADVANCES	.00
			CASH ADVANCE FEES LATE PAYMENT CHARGES	.00 .00
			CREDITS PAYMENTS	556.53 .00
			ACCOUNT BALANCE	15,978.02

Gold Country Fair
CHECKS/PAYMENTS
As of November 30, 2024

Date	Num	Name	Memo	Amount
10000 · Cash Accounts				
11300 · Operating				
11/01/2024		SONITROL		-295.61
11/01/2024		Inlitt Merchant Services	MONTHLY CLOUD	-9.95
11/08/2024	16783	Ray Smith	Repairs and Supplies	-95.43
11/08/2024	16784	James Coigan	Maintenance	-408.00
11/08/2024	16785	Kyle Sirman	Maintenance	-616.25
11/08/2024	16786	AFFORDABLE LOCK & KEY	Invoice#29236	-123.22
11/08/2024	16787	US BANK CORPORATE CARD	7299 - 10/22/2024	-2,710.53
11/08/2024	16788	KNIGHTS OF COLUMBUS	Electronic Transactions 2024	-1,263.75
11/15/2024	16789	SONIA DEL TORO	Board Resource Orientation	-79.38
11/15/2024	16790	James Coigan	Maintenance	-654.50
11/15/2024	16791	Kyle Sirman	Maintenance	-544.00
11/15/2024	16792	HOME DEPOT	Maintenance	-844.69
11/15/2024	16793	PG & E	3489	-5,142.12
11/15/2024	16794	Recology Auburn Placer 00307	Account# A0040000307	-2,881.25
11/15/2024	16795	Recology Auburn Placer 45187	Account# A0040045187	-1,854.04
11/15/2024	16796	Wave - 1401103595901	Account# 1401-1035959-01	-276.55
11/15/2024	16797	Wave - 1401105198401	Account# 1401-1051984-01	-930.20
11/15/2024	16798	AUBURN GOLD COUNTRY ROTARY	Contract#24-15	-345.00
11/15/2024	16799	Ellie Nunnink	Contract#24-93	-500.00
11/15/2024	16800	P.I.R.S	Contract#24-83	-750.00
11/15/2024	16801	DUCKS UNLIMITED	Contract#24-74	-735.00
11/15/2024	16802	SIERRA NATIVE ALLIANCE	Contract#24-26	-850.00
11/15/2024	16803	Mayra Ayala	Contract#24-76	-750.00
11/15/2024	16804	Maria Isabel Arellano	Contract#24-88	-350.00
11/15/2024	16805	Kenneth Kershaw	Contract#24-48	-325.00
11/15/2024	16806	Done Right Heating & Air	Invoice#5447	-1,280.00
11/15/2024	16807	Local Construction & Restoration	Invoice#4 130 - Rock Bathrooms	-1,500.00
11/22/2024	16808	James Coigan	Maintenance	-807.50
11/22/2024	16809	Kyle Sirman	Maintenance	-816.00
11/22/2024	16810	BIC - Berkley Fire & Marine Underwriters	Acct#20008374	-1,859.00
11/22/2024	16811	CALPERS	customer id # 358312309 - 17740876, 17740875, 1774...	-6,267.49
11/22/2024	16812	CALPERS	Invoice#4221778-CAL	-266.44
11/22/2024	16813	CALTRONICS	Payer#21783997	-257.10
11/22/2024	16814	Cintas	Invoice#173185 - Oct. 2024	-600.00
11/22/2024	16815	DEPARTMENT OF FORESTRY AND F...	MEMBER NO. 258 F01	-215.00
11/22/2024	16816	IAFE	Invoice#0013212-IN	-600.00
11/22/2024	16817	New Communications Co	4220514639-4	-7,500.27
11/22/2024	16818	PG & E	Invoice#19808	-1,221.22
11/22/2024	16819	SnoWorks LLC	Customer# 2042647 - Invoice#147843619-001	-390.75
11/22/2024	16820	Stihne Landscape Supply LLC	672399948-00001	-207.80
11/22/2024	16821	VERIZON WIRELESS	Invoice# 120205	-2,908.71
11/22/2024	16822	Area Portable Services Inc.	customer id # 358312309 - 1943 & 28508	-9,966.08
11/30/2024		CALPERS	Service Charge	-454.07
Total 11300 · Operating				-60,451.90

Gold Country Fair
CHECKS/PAYMENTS
 As of November 30, 2024

Date	Num	Name	Memo	Amount
11400 - Premium Account				
Total 11400 - Premium Account				
11500 - Payroll				
11/15/2024		PAYROLL PEOPLE INC.	Pay Period 11/15/2024	-103.54
11/15/2024		IRS DESUSATAXPYMT	Pay Period 11/15/2024	-4,313.64
11/15/2024	20488	Betker., John	Direct Deposit Created by Payroll Service	-811.53
11/15/2024	dd	Jr., Anthony Smith	Direct Deposit Created by Payroll Service	-2,191.72
11/15/2024	dd	Sasaki., Eryn	Direct Deposit Created by Payroll Service	-1,350.62
11/15/2024	dd	Toro., Sonia Del	Direct Deposit Created by Payroll Service	-2,117.07
11/15/2024	dd	Ambtriz., Antonio	Direct Deposit Created by Payroll Service	-1,379.08
11/15/2024	dd	ALES, DONALD	Direct Deposit Created by Payroll Service	-3,654.50
11/30/2024		PAYROLL PEOPLE INC.	Pay Period 11/30/2024	-90.54
11/30/2024		IRS DESUSATAXPYMT	Pay Period 11/30/2024	-4,109.97
11/30/2024	20489	Betker., John	Direct Deposit Created by Payroll Service	-406.34
11/30/2024	dd	Jr., Anthony Smith	Direct Deposit Created by Payroll Service	-2,382.43
11/30/2024	dd	Sasaki., Eryn	Direct Deposit Created by Payroll Service	-1,391.23
11/30/2024	dd	Toro., Sonia Del	Direct Deposit Created by Payroll Service	-1,905.53
11/30/2024	dd	Ambtriz., Antonio	Direct Deposit Created by Payroll Service	-1,255.71
11/30/2024	dd	ALES, DONALD	Direct Deposit Created by Payroll Service	-3,654.50
Total 11500 - Payroll				
11700 - JLA Cash Account				
Total 11700 - JLA Cash Account				
Total 10000 - Cash Accounts				
TOTAL				
				-91,569.85

Gold Country Fair
Balance Sheet
As of November 30, 2024

	Nov 30, 24
ASSETS	
Current Assets	
Checking/Savings	
10000 · Cash Accounts	
11100 · Petty Cash	200.00
11300 · Operating	14,207.43
11400 · Premium Account	4,390.57
11500 · Payroll	8,507.50
11601 · Money Market (Operating)	163,406.21
11710 · JLA New 08/2016	46,746.77
11800 · LAIF	496,468.93
Total 10000 · Cash Accounts	733,927.41
Total Checking/Savings	733,927.41
Accounts Receivable	
13100 · Accounts Receivable	5,294.00
13103 · JLA Accounts Receivable	16,413.42
Total Accounts Receivable	21,707.42
Other Current Assets	
13110 · Allowance for Doubtful Account	-5,156.04
13115 · JLA Allowance for Doubtful Acct	-16,413.42
Total Other Current Assets	-21,569.46
Total Current Assets	734,065.37
Fixed Assets	
19000 · Construction in Progress	135,437.25
19100 · Land	54,369.96
19200 · Buildings & Improvements	5,786,075.68
19210 · Accumulated Depreciation	-3,028,700.93
19300 · Equipment	367,316.57
19310 · Accumulated Depreciation Equip.	-300,009.71
Total Fixed Assets	3,014,488.82
Other Assets	
16000 · Deferred Outflows of Resources	208,101.59
Total Other Assets	208,101.59
TOTAL ASSETS	3,956,655.78
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
22800 · Deferred Income	2,401.00
23100 · Loans Payable - SB 84	47,779.00
24110 · Security Deposits	17,120.00
24500 · Leave Liability	27,901.09
Total Other Current Liabilities	95,201.09
Total Current Liabilities	95,201.09
Long Term Liabilities	
25600 · Deferred Inflows of Resources	9,138.95
26000 · Net Pension Liability	403,541.05
Total Long Term Liabilities	412,680.00
Total Liabilities	507,881.09

Gold Country Fair
Balance Sheet
As of November 30, 2024

	<u>Nov 30, 24</u>
Equity	
1110 · Retained Earnings	-6,950.00
25100 · JLA Reserve	105,043.94
29100 · Net Resources - Operations	3,371,686.98
29400 · Unrestricted Net Position - Pen	-204,578.41
Net Income	183,572.18
	<hr/>
Total Equity	3,448,774.69
	<hr/>
TOTAL LIABILITIES & EQUITY	<u><u>3,956,655.78</u></u>

**Gold Country Fair
Balance Sheet
As of November 30, 2024**

	Nov 30, 24	Nov 30, 23	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
10000 · Cash Accounts	733,927.41	916,487.20	-182,559.79	-19.9%
Total Checking/Savings	733,927.41	916,487.20	-182,559.79	-19.9%
Accounts Receivable				
13100 · Accounts Receivable	5,294.00	11,915.31	-6,621.31	-55.6%
13103 · JLA Accounts Receivable	16,413.42	16,413.42	0.00	0.0%
Total Accounts Receivable	21,707.42	28,328.73	-6,621.31	-23.4%
Other Current Assets				
13110 · Allowance for Doubtful Account	-5,156.04	-5,156.04	0.00	0.0%
13115 · JLA Allowance for Doubtful Acct	-16,413.42	-16,413.42	0.00	0.0%
Total Other Current Assets	-21,569.46	-21,569.46	0.00	0.0%
Total Current Assets	734,065.37	923,246.47	-189,181.10	-20.5%
Fixed Assets				
19000 · Construction in Progress	135,437.25	796,961.14	-661,523.89	-83.0%
19100 · Land	54,369.96	54,369.96	0.00	0.0%
19200 · Buildings & Improvements	5,786,075.68	5,063,417.31	722,658.37	14.3%
19210 · Accumulated Depreciation	-3,028,700.93	-2,904,802.53	-123,898.40	-4.3%
19300 · Equipment	367,316.57	305,134.05	62,182.52	20.4%
19310 · Accumulated Depreciation Equip.	-300,009.71	-285,506.65	-14,503.06	-5.1%
Total Fixed Assets	3,014,488.82	3,029,573.28	-15,084.46	-0.5%
Other Assets				
16000 · Deferred Outflows of Resources	208,101.59	93,720.57	114,381.02	122.0%
Total Other Assets	208,101.59	93,720.57	114,381.02	122.0%
TOTAL ASSETS	3,956,655.78	4,046,540.32	-89,884.54	-2.2%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
21200 · Accounts Payable	0.00	-4,420.10	4,420.10	100.0%
Total Accounts Payable	0.00	-4,420.10	4,420.10	100.0%
Other Current Liabilities				
22800 · Deferred Income	2,401.00	182,401.00	-180,000.00	-98.7%
23100 · Loans Payable - SB 84	47,779.00	47,779.00	0.00	0.0%
24110 · Security Deposits	17,120.00	40,380.00	-23,260.00	-57.6%
24500 · Leave Liability	27,901.09	17,101.33	10,799.76	63.2%
Total Other Current Liabilities	95,201.09	287,661.33	-192,460.24	-66.9%
Total Current Liabilities	95,201.09	283,241.23	-188,040.14	-66.4%
Long Term Liabilities				
25600 · Deferred Inflows of Resources	9,138.95	125,154.74	-116,015.79	-92.7%
26000 · Net Pension Liability	403,541.05	295,245.90	108,295.15	36.7%
Total Long Term Liabilities	412,680.00	420,400.64	-7,720.64	-1.8%
Total Liabilities	507,881.09	703,641.87	-195,760.78	-27.8%
Equity				
1110 · Retained Earnings	-6,950.00	-8,571.66	1,621.66	18.9%
25100 · JLA Reserve	105,043.94	84,789.64	20,254.30	23.9%
29100 · Net Resources - Operations	3,371,686.98	3,397,651.22	-25,964.24	-0.8%
29400 · Unrestricted Net Position - Pen	-204,578.41	-326,680.07	122,101.66	37.4%

	<u>Nov 30, 24</u>	<u>Nov 30, 23</u>	<u>\$ Change</u>	<u>% Change</u>
Net Income	183,572.18	195,709.32	-12,137.14	-6.2%
Total Equity	3,448,774.69	3,342,898.45	105,876.24	3.2%
TOTAL LIABILITIES & EQUITY	<u>3,956,655.78</u>	<u>4,046,540.32</u>	<u>-89,884.54</u>	<u>-2.2%</u>

Gold Country Fair

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November 2024

	Nov 24	Nov 23	\$ Change	% Change
Ordinary Income/Expense				
Income				
47000 · Misc. Fair Revenue				
47810 · CFSA Insurance	0.00	0.00	0.00	0.0%
Total 47000 · Misc. Fair Revenue	0.00	0.00	0.00	0.0%
48000 · Interim Rental Revenue				
48100 · Interim Rental - Buildings				
48110 · RENT - Schools	5,882.00	5,011.15	870.85	17.4%
48120 · RENT - Auburn Host Lions Bldg	2,945.00	4,411.00	-1,466.00	-33.2%
48135 · RENT - Tahoe Building	0.00	1,937.00	-1,937.00	-100.0%
48140 · RENT - Sierra	2,050.00	4,524.00	-2,474.00	-54.7%
48150 · RENT - Sutter	1,307.19	1,520.19	-213.00	-14.0%
48160 · RENT - Clubhouse	0.00	335.00	-335.00	-100.0%
48170 · RENT - Placer	6,621.00	10,216.00	-3,595.00	-35.2%
48190 · RENT - Armory	3,794.38	7,270.00	-3,475.62	-47.8%
Total 48100 · Interim Rental - Buildings	22,599.57	35,224.34	-12,624.77	-35.8%
48200 · Interim Rental - Grounds				
48230 · RENT - Horse Arena	568.00	520.00	48.00	9.2%
48240 · RENT - Main Lawn Area & Gazebo	1,050.00	0.00	1,050.00	100.0%
48262 · RENT - Patio	750.00	0.00	750.00	100.0%
48270 · RENT - RV Parking	615.00	1,568.00	-953.00	-60.8%
Total 48200 · Interim Rental - Grounds	2,983.00	2,088.00	895.00	42.9%
48300 · Interim Rental - Equipment/Tent	1,385.00	2,260.00	-875.00	-38.7%
48500 · Utility Fee Reimbursement	1,452.23	6,062.01	-4,609.78	-76.0%
48700 · Other Interim Revenue				
48710 · Labor Reimbursement	100.00	1,600.00	-1,500.00	-93.8%
48730 · Dumpster Reimbursement	10.00	0.00	10.00	100.0%
48770 · Rebates	369.63	0.00	369.63	100.0%
Total 48700 · Other Interim Revenue	479.63	1,600.00	-1,120.37	-70.0%
Total 48000 · Interim Rental Revenue	28,899.43	47,234.35	-18,334.92	-38.8%
49500 · Other Operating Revenue				
49510 · Interest Earnings	0.00	6,511.15	-6,511.15	-100.0%
49520 · Donations/Sponsorships	250.00	160.00	90.00	56.3%
Total 49500 · Other Operating Revenue	250.00	6,671.15	-6,421.15	-96.3%
Total Income	29,149.43	53,905.50	-24,756.07	-45.9%
Gross Profit	29,149.43	53,905.50	-24,756.07	-45.9%
Expense				
50000 · Administrative Expense				
50100 · Salaries - Permanent	16,200.20	15,882.37	317.83	2.0%
50200 · Salaries - Temporary	3,610.07	3,920.34	-310.27	-7.9%
50310 · Employee Benefits	15,312.02	19,173.21	-3,861.19	-20.1%
50320 · Payroll Taxes	2,350.23	2,616.71	-266.48	-10.2%
50330 · Worker's Compensation Insurance	929.50	3,450.78	-2,521.28	-73.1%
50400 · Professional Services	194.08	1,100.38	-906.30	-82.4%
50600 · Traveling/Training	0.00	596.32	-596.32	-100.0%
50700 · Office Supplies & Expense	1,245.32	835.37	409.95	49.1%
50800 · Telephone & Postage Expense	207.80	164.20	43.60	26.6%
50900 · Dues & Subscriptions	3,291.43	210.00	3,081.43	1,467.4%
51000 · Insurance (General Liability)	0.00	2,702.33	-2,702.33	-100.0%
51300 · Audit	9,500.00	0.00	9,500.00	100.0%
51500 · Bank Charges	996.42	2,265.59	-1,269.17	-56.0%
Total 50000 · Administrative Expense	53,837.07	52,917.60	919.47	1.7%
52000 · Maintenance/General Operations				
52100 · Salaries - Permanent	6,055.10	9,024.99	-2,969.89	-32.9%
52200 · Salaries - Temporary	4,544.31	7,044.09	-2,499.78	-35.5%
52210 · Employee Benefits	0.00	0.00	0.00	0.0%
52300 · Professional Services	3,271.25	7,253.00	-3,981.75	-54.9%
52800 · Light, Heat & Water	18,040.16	35,899.46	-17,859.30	-49.8%

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	Nov 24	Nov 23	\$ Change	% Change
52850 · Temp Internet Services	1,206.75	1,075.08	131.67	12.3%
52900 · Maintenance of Equip./Supplies	1,585.00	2,064.40	-479.40	-23.2%
53000 · Maintenance of Buildings/Ground	2,829.62	462.36	2,367.26	512.0%
Total 52000 · Maintenance/General Operations	37,532.19	62,823.38	-25,291.19	-40.3%
54000 · Publicity				
54400 · Advertising	5,047.50	105.47	4,942.03	4,685.7%
Total 54000 · Publicity	5,047.50	105.47	4,942.03	4,685.7%
56000 · Attendance Operations				
56300 · Supplies & Expense	0.00	0.00	0.00	0.0%
Total 56000 · Attendance Operations	0.00	0.00	0.00	0.0%
57000 · Misc. Fair Expense				
57800 · Other	0.00	175.56	-175.56	-100.0%
Total 57000 · Misc. Fair Expense	0.00	175.56	-175.56	-100.0%
57005 · Misc. Non-Fair Programs				
57205 · Supplies & Expense	0.00	0.00	0.00	0.0%
57405 · Sponsorship (non-fair) Expense	50.00	0.00	50.00	100.0%
57515 · Other - Interim Parking Expense	1,263.75	792.00	471.75	59.6%
57605 · Professional Services	908.78	0.00	908.78	100.0%
Total 57005 · Misc. Non-Fair Programs	2,222.53	792.00	1,430.53	180.6%
58000 · Premiums				
58100 · Cash Awards	0.00	5,419.00	-5,419.00	-100.0%
Total 58000 · Premiums	0.00	5,419.00	-5,419.00	-100.0%
66000 · Fair Entertainment Expense				
66200 · Professional Services	600.00	0.00	600.00	100.0%
Total 66000 · Fair Entertainment Expense	600.00	0.00	600.00	100.0%
80000 · Prior Year Expense Adjustment	589.46	0.00	589.46	100.0%
Total Expense	99,828.75	122,233.01	-22,404.26	-18.3%
Net Ordinary Income	-70,679.32	-68,327.51	-2,351.81	-3.4%
Other Income/Expense				
Other Income				
47600 · JLA REVENUE				
47663 · GROSS AUCTION SALES	4,163.00	5,752.00	-1,589.00	-27.6%
Total 47600 · JLA REVENUE	4,163.00	5,752.00	-1,589.00	-27.6%
Total Other Income	4,163.00	5,752.00	-1,589.00	-27.6%
Other Expense				
57600 · JLA				
57610 · Payments to Sellers	1,275.87	0.00	1,275.87	100.0%
57690 · Other	56.36	260.55	-204.19	-78.4%
Total 57600 · JLA	1,332.23	260.55	1,071.68	411.3%
Total Other Expense	1,332.23	260.55	1,071.68	411.3%
Net Other Income	2,830.77	5,491.45	-2,660.68	-48.5%
Net Income	-67,848.55	-62,836.06	-5,012.49	-8.0%

Gold Country Fair
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 January through November 2024

	Jan - Nov 24	Jan - Nov 23	\$ Change	% Change
Ordinary Income/Expense				
Income				
41000 · Admissions to Grounds				
41010 · Admissions - Regular Gate	224,576.00	226,988.00	-2,412.00	-1.1%
Total 41000 · Admissions to Grounds	224,576.00	226,988.00	-2,412.00	-1.1%
41500 · Industrial & Commercial Space				
41510 · Inside Commercial Space	20,500.00	18,340.00	2,160.00	11.8%
41520 · Outside Commercial Space	40,790.00	39,716.33	1,073.67	2.7%
Total 41500 · Industrial & Commercial Sp...	61,290.00	58,056.33	3,233.67	5.6%
42000 · Concessions				
42100 · Carnival	99,668.60	96,449.80	3,218.80	3.3%
42110 · Carnival - Presale	16,950.00	14,460.00	2,490.00	17.2%
42200 · Food Concessions				
42210 · Food Concessions Health P...	1,395.00	600.00	795.00	132.5%
42220 · Food Concessions - Produc...	115,254.73	95,544.43	19,710.30	20.6%
Total 42200 · Food Concessions	116,649.73	96,144.43	20,505.30	21.3%
Total 42000 · Concessions	233,268.33	207,054.23	26,214.10	12.7%
43000 · Exhibits				
43100 · Entry Fees	56.00	11,248.84	-11,192.84	-99.5%
Total 43000 · Exhibits	56.00	11,248.84	-11,192.84	-99.5%
46000 · Fair Attractions				
46400 · Destruction Derby	24,090.00	18,228.00	5,862.00	32.2%
Total 46000 · Fair Attractions	24,090.00	18,228.00	5,862.00	32.2%
47000 · Misc. Fair Revenue				
47100 · Parking	26,905.00	27,077.00	-172.00	-0.6%
47300 · Utility Fee Reimbursement	2,675.00	3,346.00	-671.00	-20.1%
47810 · CFSA Insurance	171.80	-730.00	901.80	123.5%
47900 · Sponsorships	73,103.34	74,315.00	-1,211.66	-1.6%
Total 47000 · Misc. Fair Revenue	102,855.14	104,008.00	-1,152.86	-1.1%
47005 · Misc. Non Fair Program Revenue				
47105 · Admissions - Crab Feed	16,700.00	22,046.00	-5,346.00	-24.3%
47305 · Vendors - 4th of July	1,670.00	0.00	1,670.00	100.0%
Total 47005 · Misc. Non Fair Program Re...	18,370.00	22,046.00	-3,676.00	-16.7%
48000 · Interim Rental Revenue				
48100 · Interim Rental - Buildings				
48110 · RENT - Schools	59,062.00	51,589.90	7,472.10	14.5%
48120 · RENT - Auburn Host Lions ...	10,901.00	13,116.00	-2,215.00	-16.9%
48125 · RENT - Sheep Barn	525.00	1,637.00	-1,112.00	-67.9%
48126 · RENT - Cowbells Barn	2,362.50	1,000.00	1,362.50	136.3%
48127 · RENT - Swine Barn	4,500.00	0.00	4,500.00	100.0%
48130 · RENT - Small Animal Barn	3,032.50	5,000.00	-1,967.50	-39.4%
48135 · RENT - Tahoe Building	9,500.00	4,327.00	5,173.00	119.6%
48140 · RENT - Sierra	28,921.75	20,753.00	8,168.75	39.4%
48150 · RENT - Sutter	14,379.09	13,928.96	450.13	3.2%
48160 · RENT - Clubhouse	715.00	335.00	380.00	113.4%
48170 · RENT - Placer	75,899.25	57,295.00	18,604.25	32.5%
48180 · RENT - Other	1,000.00	1,000.00	0.00	0.0%
48190 · RENT - Armory	42,501.13	42,351.07	150.06	0.4%
Total 48100 · Interim Rental - Buildings	253,299.22	212,332.93	40,966.29	19.3%

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	Jan - Nov 24	Jan - Nov 23	\$ Change	% Change
48200 · Interim Rental - Grounds				
48210 · RENT - McCann Stadium	53,131.00	46,687.00	6,444.00	13.8%
48220 · RENT - FW Park	9,047.00	3,279.60	5,767.40	175.9%
48230 · RENT - Horse Arena	9,014.50	6,692.00	2,322.50	34.7%
48240 · RENT - Main Lawn Area & G...	3,974.00	2,000.00	1,974.00	98.7%
48245 · RENT - Redwood & BullPoi...	1,896.00	0.00	1,896.00	100.0%
48255 · RENT - Judging Ring	525.00	983.00	-458.00	-46.6%
48260 · RENT - Barefoot Wine & Bu...	3,174.00	1,000.00	2,174.00	217.4%
48262 · RENT - Patio	10,555.00	0.00	10,555.00	100.0%
48270 · RENT - RV Parking	9,004.00	11,956.80	-2,952.80	-24.7%
48280 · RENT - Ballfields	14,520.75	19,074.20	-4,553.45	-23.9%
48285 · High Impact Event	101,618.00	14,748.75	86,869.25	589.0%
48291 · RENT - Sacramento Street ...	29,220.00	48,500.00	-19,280.00	-39.8%
48295 · Non-Exclusive	20,588.00	0.00	20,588.00	100.0%
48200 · Interim Rental - Grounds - ...	0.00	128,344.80	-128,344.80	-100.0%
Total 48200 · Interim Rental - Grounds	266,267.25	283,266.15	-16,998.90	-6.0%
48300 · Interim Rental - Equipment/Tent	11,891.50	19,988.00	-8,096.50	-40.5%
48400 · Interim Concessions Revenue	19,475.54	6,330.00	13,145.54	207.7%
48500 · Utility Fee Reimbursement	42,928.00	61,938.95	-19,010.95	-30.7%
48600 · Interim Parking Revenue	131,310.35	124,595.55	6,714.80	5.4%
48700 · Other Interim Revenue				
48710 · Labor Reimbursement	11,449.41	9,720.00	1,729.41	17.8%
48730 · Dumpster Reimbursement	20.00	85.00	-65.00	-76.5%
48770 · Rebates	2,513.99	3,188.72	-674.73	-21.2%
48700 · Other Interim Revenue - Ot...	750.00	0.00	750.00	100.0%
Total 48700 · Other Interim Revenue	14,733.40	12,993.72	1,739.68	13.4%
Total 48000 · Interim Rental Revenue	739,905.26	721,445.30	18,459.96	2.6%
49000 · Prior Year Revenue Adjustment	4,341.88	-2,400.00	6,741.88	280.9%
49500 · Other Operating Revenue				
49510 · Interest Earnings	17,908.72	16,932.34	976.38	5.8%
49520 · Donations/Sponsorships	128,032.84	39,272.07	88,760.77	226.0%
49530 · Crab Table VIP	14,420.00	18,750.00	-4,330.00	-23.1%
49500 · Other Operating Revenue - Ot...	96.09	0.00	96.09	100.0%
Total 49500 · Other Operating Revenue	160,457.65	74,954.41	85,503.24	114.1%
Total Income	1,569,210.26	1,441,629.11	127,581.15	8.9%
Gross Profit	1,569,210.26	1,441,629.11	127,581.15	8.9%
Expense				
50000 · Administrative Expense				
50100 · Salaries - Permanent	180,056.94	165,268.13	14,788.81	9.0%
50200 · Salaries - Temporary	47,728.88	38,079.66	9,649.22	25.3%
50310 · Employee Benefits	136,944.06	112,836.11	24,107.95	21.4%
50320 · Payroll Taxes	27,737.24	26,961.71	775.53	2.9%
50330 · Worker's Compensation Insur...	38,271.02	35,163.06	3,107.96	8.8%
50400 · Professional Services	13,442.42	16,629.56	-3,187.14	-19.2%
50500 · Director's Expense	242.63	68.64	173.99	253.5%
50600 · Traveling/Training	793.51	7,299.74	-6,506.23	-89.1%
50700 · Office Supplies & Expense	23,938.73	23,441.07	497.66	2.1%
50800 · Telephone & Postage Expense	2,551.42	1,619.05	932.37	57.6%
50900 · Dues & Subscriptions	21,820.91	6,937.59	14,883.32	214.5%
51000 · Insurance (General Liability)	27,092.88	28,834.62	-1,741.74	-6.0%
51200 · Unemployment Insurance	0.00	44.24	-44.24	-100.0%
51300 · Audit	9,500.00	0.00	9,500.00	100.0%
51500 · Bank Charges	13,851.40	5,895.75	7,955.65	134.9%
Total 50000 · Administrative Expense	543,972.04	469,078.93	74,893.11	16.0%
52000 · Maintenance/General Operations				
52100 · Salaries - Permanent	67,632.54	72,936.22	-5,303.68	-7.3%

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	Jan - Nov 24	Jan - Nov 23	\$ Change	% Change
52200 · Salaries - Temporary	67,372.07	77,038.16	-9,666.09	-12.6%
52210 · Employee Benefits	0.00	0.00	0.00	0.0%
52300 · Professional Services	68,340.77	42,242.45	26,098.32	61.8%
52800 · Light, Heat & Water	236,537.82	229,154.80	7,383.02	3.2%
52850 · Temp Internet Services	20,069.84	17,823.54	2,246.30	12.6%
52900 · Maintenance of Equip./Supplies	47,233.55	54,724.39	-7,490.84	-13.7%
53000 · Maintenance of Buildings/Gro...	35,690.91	51,358.94	-15,668.03	-30.5%
53100 · Trash Removal (Non-Fair)	4,215.66	0.00	4,215.66	100.0%
53200 · Other Maintenance Expense	855.00	5,655.10	-4,800.10	-84.9%
Total 52000 · Maintenance/General Oper...	547,948.16	550,933.60	-2,985.44	-0.5%
54000 · Publicity				
54400 · Advertising	43,813.41	27,784.50	16,028.91	57.7%
Total 54000 · Publicity	43,813.41	27,784.50	16,028.91	57.7%
56000 · Attendance Operations				
56101 · Salaries - Temporary				
56102 · Ticket Sellers	0.00	0.00	0.00	0.0%
56192 · Concession Auditor	26,864.50	18,638.50	8,226.00	44.1%
Total 56101 · Salaries - Temporary	26,864.50	18,638.50	8,226.00	44.1%
56200 · Professional Services	9,490.71	5,434.49	4,056.22	74.6%
56300 · Supplies & Expense	1,954.54	0.00	1,954.54	100.0%
56400 · Other	274.00	304.00	-30.00	-9.9%
Total 56000 · Attendance Operations	38,583.75	24,376.99	14,206.76	58.3%
57000 · Misc. Fair Expense				
57100 · Parking Lot (% to contractor)	4,412.25	6,716.25	-2,304.00	-34.3%
57700 · Sponsorships	53.40	0.00	53.40	100.0%
57800 · Other	7,607.04	6,873.50	733.54	10.7%
Total 57000 · Misc. Fair Expense	12,072.69	13,589.75	-1,517.06	-11.2%
57005 · Misc. Non-Fair Programs				
57205 · Supplies & Expense	18,341.99	18,917.12	-575.13	-3.0%
57405 · Sponsorship (non-fair) Expense	1,050.00	250.00	800.00	320.0%
57515 · Other - Interim Parking Expense	37,112.00	24,012.68	13,099.32	54.6%
57605 · Professional Services	3,848.78	0.00	3,848.78	100.0%
57705 · Advertising	42.90	1,964.66	-1,921.76	-97.8%
Total 57005 · Misc. Non-Fair Programs	60,395.67	45,144.46	15,251.21	33.8%
58000 · Premiums				
58100 · Cash Awards	3,163.00	6,204.45	-3,041.45	-49.0%
58200 · Trophies, Medals, Ribbons	7,923.12	17,280.57	-9,357.45	-54.2%
58400 · Sponsored Trophies, Medals	8,158.50	0.00	8,158.50	100.0%
Total 58000 · Premiums	19,244.62	23,485.02	-4,240.40	-18.1%
63000 · Exhibits Expense				
63200 · Judges	3,400.00	4,300.00	-900.00	-20.9%
63300 · Professional Services	5,630.50	1,678.50	3,952.00	235.5%
63400 · Supplies & Expense	785.75	525.00	260.75	49.7%
Total 63000 · Exhibits Expense	9,816.25	6,503.50	3,312.75	50.9%

Gold Country Fair
Profit & Loss Prev Year Comparison
 January through November 2024

	Jan - Nov 24	Jan - Nov 23	\$ Change	% Change
66000 · Fair Entertainment Expense				
66200 · Professional Services	80,980.15	97,190.85	-16,210.70	-16.7%
66300 · Supplies & Expense	7,799.09	12,529.18	-4,730.09	-37.8%
66310 · REIMBURSEMENT FOR ENT. ...	0.00	0.00	0.00	0.0%
66500 · Ground Entertainment	102,480.00	84,720.00	17,760.00	21.0%
66600 · Grandstand Entertainment	55,967.50	12,700.00	43,267.50	340.7%
66800 · Marketing Promotion	600.00	799.67	-199.67	-25.0%
Total 66000 · Fair Entertainment Expense	247,826.74	207,939.70	39,887.04	19.2%
80000 · Prior Year Expense Adjustment	-4,990.60	12,117.04	-17,107.64	-141.2%
Total Expense	1,518,682.73	1,380,953.49	137,729.24	10.0%
Net Ordinary Income	50,527.53	60,675.62	-10,148.09	-16.7%
Other Income/Expense				
Other Income				
31200 · State Allocations	139,500.00	42,600.00	96,900.00	227.5%
31900 · Capital Project Reimburse Fund	11,153.29	58,767.70	-47,614.41	-81.0%
47600 · JLA REVENUE				
47650 · JLA - Prior Year Revenue Adjust	0.00	17,261.86	-17,261.86	-100.0%
47661 · Credit Card Fees	0.00	16,665.79	-16,665.79	-100.0%
47663 · GROSS AUCTION SALES	472,174.44	483,499.16	-11,324.72	-2.3%
47665 · Pat Coughran Scholarship Animal	0.00	10,095.00	-10,095.00	-100.0%
Total 47600 · JLA REVENUE	472,174.44	527,521.81	-55,347.37	-10.5%
Total Other Income	622,827.73	628,889.51	-6,061.78	-1.0%
Other Expense				
57600 · JLA				
57610 · Payments to Sellers	466,590.53	449,385.90	17,204.63	3.8%
57620 · BBQ, Lunch, Dinner	12,899.00	4,018.17	8,880.83	221.0%
57630 · Labor Costs	0.00	500.00	-500.00	-100.0%
57640 · Supplies & Expense	6,230.39	33,347.58	-27,117.19	-81.3%
57680 · Prior Year Exp. Adjustment	-825.80	0.00	-825.80	-100.0%
57690 · Other	4,888.96	6,604.16	-1,715.20	-26.0%
Total 57600 · JLA	489,783.08	493,855.81	-4,072.73	-0.8%
Total Other Expense	489,783.08	493,855.81	-4,072.73	-0.8%
Net Other Income	133,044.65	135,033.70	-1,989.05	-1.5%
Net Income	183,572.18	195,709.32	-12,137.14	-6.2%

Gold Country Fair

Profit & Loss Forecast vs. Actual

January through November 2024

Ordinary Income/Expense	Jan - Nov 24	Forecast	\$ Over Forecast	% of Forecast
Income				
41000 · Admissions to Grounds				
41010 · Admissions - Regular Gate	224,576.00			
41000 · Admissions to Grounds - Other	0.00	242,000.00	-242,000.00	0.0%
Total 41000 · Admissions to Grounds	224,576.00	242,000.00	-17,424.00	92.8%
41500 · Industrial & Commercial Space				
41510 · Inside Commercial Space	20,500.00	20,000.00	500.00	102.5%
41520 · Outside Commercial Space	40,790.00	39,700.00	1,090.00	102.7%
Total 41500 · Industrial & Commercial Space	61,290.00	59,700.00	1,590.00	102.7%
42000 · Concessions				
42100 · Carnival	99,668.60	105,000.00	-5,331.40	94.9%
42110 · Carnival - Presale	16,950.00	18,000.00	-1,050.00	94.2%
42200 · Food Concessions				
42210 · Food Concessions Health Permit	1,395.00			
42220 · Food Concessions - Product Fee	115,254.73			
42200 · Food Concessions - Other	0.00	100,000.00	-100,000.00	0.0%
Total 42200 · Food Concessions	116,649.73	100,000.00	16,649.73	116.6%
Total 42000 · Concessions	233,268.33	223,000.00	10,268.33	104.6%
43000 · Exhibits				
43100 · Entry Fees	56.00	12,000.00	-11,944.00	0.5%
Total 43000 · Exhibits	56.00	12,000.00	-11,944.00	0.5%
46000 · Fair Attractions				
46400 · Destruction Derby	24,090.00	20,000.00	4,090.00	120.5%
Total 46000 · Fair Attractions	24,090.00	20,000.00	4,090.00	120.5%
47000 · Misc. Fair Revenue				
47100 · Parking	26,905.00	28,000.00	-1,095.00	96.1%
47300 · Utility Fee Reimbursement	2,675.00	3,500.00	-825.00	76.4%
47810 · CFSA Insurance	171.80			
47900 · Sponsorships	73,103.34	100,000.00	-26,896.66	73.1%
Total 47000 · Misc. Fair Revenue	102,855.14	131,500.00	-28,644.86	78.2%
47005 · Misc. Non Fair Program Revenue				
47105 · Admissions - Crab Feed	16,700.00	25,000.00	-8,300.00	66.8%
47305 · Vendors - 4th of July	1,670.00			
Total 47005 · Misc. Non Fair Program Revenue	18,370.00	25,000.00	-6,630.00	73.5%
48000 · Interim Rental Revenue				
48100 · Interim Rental - Buildings				
48110 · RENT - Schools	59,062.00			
48120 · RENT - Auburn Host Lions Bldg	10,901.00			
48125 · RENT - Sheep Barn	525.00			
48126 · RENT - Cowbells Barn	2,362.50			
48127 · RENT - Swine Barn	4,500.00			
48130 · RENT - Small Animal Barn	3,032.50			
48135 · RENT - Tahoe Building	9,500.00			
48140 · RENT - Sierra	28,921.75			
48150 · RENT - Sutter	14,379.09			
48160 · RENT - Clubhouse	715.00			
48170 · RENT - Placer	75,899.25			
48180 · RENT - Other	1,000.00			
48190 · RENT - Armory	42,501.13			
48100 · Interim Rental - Buildings - Other	0.00	245,000.00	-245,000.00	0.0%
Total 48100 · Interim Rental - Buildings	253,299.22	245,000.00	8,299.22	103.4%

Gold Country Fair

Profit & Loss Forecast vs. Actual

January through November 2024

	Jan - Nov 24	Forecast	\$ Over Forecast	% of Forecast
48200 · Interim Rental - Grounds				
48210 · RENT - McCann Stadium	53,131.00			
48220 · RENT - FW Park	9,047.00			
48230 · RENT - Horse Arena	9,014.50			
48240 · RENT - Main Lawn Area & Gazebo	3,974.00			
48245 · RENT - Redwood & BullPoint Lawn	1,896.00			
48255 · RENT - Judging Ring	525.00			
48260 · RENT - Barefoot Wine & Bubbly	3,174.00			
48262 · RENT - Patio	10,555.00			
48270 · RENT - RV Parking	9,004.00			
48280 · RENT - Ballfields	14,520.75			
48285 · High Impact Event	101,618.00			
48291 · RENT - Sacramento Street Lot	29,220.00			
48295 · Non-Exclusive	20,588.00			
48200 · Interim Rental - Grounds - Other	0.00	300,000.00	-300,000.00	0.0%
Total 48200 · Interim Rental - Grounds	266,267.25	300,000.00	-33,732.75	88.8%
48300 · Interim Rental - Equipment/Tent	11,891.50	18,000.00	-6,108.50	66.1%
48400 · Interim Concessions Revenue	19,475.54	7,500.00	11,975.54	259.7%
48500 · Utility Fee Reimbursement	42,928.00	55,000.00	-12,072.00	78.1%
48600 · Interim Parking Revenue	131,310.35	140,000.00	-8,689.65	93.8%
48700 · Other Interim Revenue				
48710 · Labor Reimbursement	11,449.41			
48730 · Dumpster Reimbursement	20.00			
48770 · Rebates	2,513.99			
48700 · Other Interim Revenue - Other	750.00	12,000.00	-11,250.00	6.3%
Total 48700 · Other Interim Revenue	14,733.40	12,000.00	2,733.40	122.8%
Total 48000 · Interim Rental Revenue	739,905.26	777,500.00	-37,594.74	95.2%
49000 · Prior Year Revenue Adjustment	4,341.88			
49500 · Other Operating Revenue				
49510 · Interest Earnings	17,908.72	10,000.00	7,908.72	179.1%
49520 · Donations/Sponsorships	128,032.84	30,000.00	98,032.84	426.8%
49530 · Crab Table VIP	14,420.00	20,000.00	-5,580.00	72.1%
49500 · Other Operating Revenue - Other	96.09			
Total 49500 · Other Operating Revenue	160,457.65	60,000.00	100,457.65	267.4%
Total Income	1,569,210.26	1,550,700.00	18,510.26	101.2%
Gross Profit	1,569,210.26	1,550,700.00	18,510.26	101.2%
Expense				
50000 · Administrative Expense				
50100 · Salaries - Permanent	180,056.94	183,678.00	-3,621.06	98.0%
50200 · Salaries - Temporary	47,728.88	33,000.00	14,728.88	144.6%
50310 · Employee Benefits	136,944.06	109,500.00	27,444.06	125.1%
50320 · Payroll Taxes	27,737.24	24,000.00	3,737.24	115.6%
50330 · Worker's Compensation Insurance	38,271.02	30,000.00	8,271.02	127.6%
50400 · Professional Services	13,442.42	16,000.00	-2,557.58	84.0%
50500 · Director's Expense	242.63	2,000.00	-1,757.37	12.1%
50600 · Traveling/Training	793.51	4,000.00	-3,206.49	19.8%
50700 · Office Supplies & Expense	23,938.73	18,000.00	5,938.73	133.0%
50800 · Telephone & Postage Expense	2,551.42	1,500.00	1,051.42	170.1%
50900 · Dues & Subscriptions	21,820.91	8,000.00	13,820.91	272.8%
51000 · Insurance (General Liability)	27,092.88	27,000.00	92.88	100.3%
51300 · Audit	9,500.00	10,000.00	-500.00	95.0%
51500 · Bank Charges	13,851.40	1,500.00	12,351.40	923.4%
Total 50000 · Administrative Expense	543,972.04	468,178.00	75,794.04	116.2%
52000 · Maintenance/General Operations				
52100 · Salaries - Permanent	67,632.54	70,000.00	-2,367.46	96.6%

Gold Country Fair
Profit & Loss Forecast vs. Actual
January through November 2024

	Jan - Nov 24	Forecast	\$ Over Forecast	% of Forecast
52200 · Salaries - Temporary	67,372.07	75,000.00	-7,627.93	89.8%
52210 · Employee Benefits	0.00			
52300 · Professional Services	68,340.77	50,000.00	18,340.77	136.7%
52800 · Light, Heat & Water	236,537.82	225,000.00	11,537.82	105.1%
52850 · Temp Internet Services	20,069.84	15,000.00	5,069.84	133.8%
52900 · Maintenance of Equip./Supplies	47,233.55	51,000.00	-3,766.45	92.6%
53000 · Maintenance of Buildings/Ground	35,690.91	45,000.00	-9,309.09	79.3%
53100 · Trash Removal (Non-Fair)	4,215.66			
53200 · Other Maintenance Expense	855.00	6,000.00	-5,145.00	14.3%
Total 52000 · Maintenance/General Operations	547,948.16	537,000.00	10,948.16	102.0%
54000 · Publicity				
54400 · Advertising	43,813.41	30,000.00	13,813.41	146.0%
Total 54000 · Publicity	43,813.41	30,000.00	13,813.41	146.0%
56000 · Attendance Operations				
56101 · Salaries - Temporary				
56102 · Ticket Sellers	0.00			
56192 · Concession Auditor	26,864.50	20,000.00	6,864.50	134.3%
Total 56101 · Salaries - Temporary	26,864.50	20,000.00	6,864.50	134.3%
56200 · Professional Services	9,490.71	5,000.00	4,490.71	189.8%
56300 · Supplies & Expense	1,954.54	1,000.00	954.54	195.5%
56400 · Other	274.00			
Total 56000 · Attendance Operations	38,583.75	26,000.00	12,583.75	148.4%
57000 · Misc. Fair Expense				
57100 · Parking Lot (% to contractor)	4,412.25	8,000.00	-3,587.75	55.2%
57700 · Sponsorships	53.40			
57800 · Other	7,607.04	7,000.00	607.04	108.7%
Total 57000 · Misc. Fair Expense	12,072.69	15,000.00	-2,927.31	80.5%
57005 · Misc. Non-Fair Programs				
57205 · Supplies & Expense	18,341.99	20,000.00	-1,658.01	91.7%
57405 · Sponsorship (non-fair) Expense	1,050.00			
57515 · Other - Interim Parking Expense	37,112.00	20,000.00	17,112.00	185.6%
57605 · Professional Services	3,848.78			
57705 · Advertising	42.90	2,000.00	-1,957.10	2.1%
Total 57005 · Misc. Non-Fair Programs	60,395.67	42,000.00	18,395.67	143.8%
58000 · Premiums				
58100 · Cash Awards	3,163.00	4,000.00	-837.00	79.1%
58200 · Trophies, Medals, Ribbons	7,923.12	3,000.00	4,923.12	264.1%
58300 · Sponsored Cash Awards	0.00	0.00	0.00	0.0%
58400 · Sponsored Trophies, Medals	8,158.50			
Total 58000 · Premiums	19,244.62	7,000.00	12,244.62	274.9%
63000 · Exhibits Expense				
63200 · Judges	3,400.00	4,500.00	-1,100.00	75.6%
63300 · Professional Services	5,630.50	2,500.00	3,130.50	225.2%
63400 · Supplies & Expense	785.75	1,500.00	-714.25	52.4%
Total 63000 · Exhibits Expense	9,816.25	8,500.00	1,316.25	115.5%

Gold Country Fair
Profit & Loss Forecast vs. Actual
 January through November 2024

	Jan - Nov 24	Forecast	\$ Over Forecast	% of Forecast
66000 · Fair Entertainment Expense				
66200 · Professional Services	80,980.15	90,000.00	-9,019.85	90.0%
66300 · Supplies & Expense	7,799.09	10,000.00	-2,200.91	78.0%
66310 · REIMBURSEMENT FOR ENT. SUPPLIES	0.00			
66500 · Ground Entertainment	102,480.00	80,000.00	22,480.00	128.1%
66600 · Grandstand Entertainment	55,967.50	15,000.00	40,967.50	373.1%
66700 · Other	0.00	1,000.00	-1,000.00	0.0%
66800 · Marketing Promotion	600.00			
Total 66000 · Fair Entertainment Expense	247,826.74	196,000.00	51,826.74	126.4%
80000 · Prior Year Expense Adjustment	-4,990.60			
90000 · Depreciation	0.00	130,000.00	-130,000.00	0.0%
Total Expense	1,518,682.73	1,459,678.00	59,004.73	104.0%
Net Ordinary Income	50,527.53	91,022.00	-40,494.47	55.5%
Other Income/Expense				
Other Income				
31200 · State Allocations	139,500.00			
31900 · Capital Project Reimburse Fund	11,153.29			
47600 · JLA REVENUE				
47663 · GROSS AUCTION SALES	472,174.44			
Total 47600 · JLA REVENUE	472,174.44			
Total Other Income	622,827.73			
Other Expense				
57600 · JLA				
57610 · Payments to Sellers	466,590.53			
57620 · BBQ, Lunch, Dinner	12,899.00			
57640 · Supplies & Expense	6,230.39			
57680 · Prior Year Exp. Adjustment	-825.80			
57690 · Other	4,888.96			
Total 57600 · JLA	489,783.08			
Total Other Expense	489,783.08			
Net Other Income	133,044.65			
Net Income	183,572.18	91,022.00	92,550.18	201.7%

**Gold Country Fair
A/R Aging Summary
As of November 30, 2024**

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
AMERICAN LANDSCAPE/CONCRETE (2007 JLA)	0.00	0.00	0.00	0.00	0.00	11,450.19
americqn legion	0.00	0.00	0.00	0.00	0.00	0.00
ANWAR FOROTAN	0.00	0.00	0.00	0.00	625.00	625.00
AUBURN LITTLE LEAGUE	0.00	0.00	0.00	0.00	1,904.00	1,904.00
BERRIES & BANANAS (2003 JLA)	0.00	0.00	0.00	0.00	1,250.50	1,250.50
Carol's Market & Deli	0.00	0.00	0.00	0.00	0.00	0.00
Cruz Elena Carrasco	0.00	0.00	0.00	0.00	0.00	0.00
Dry Diglins Festival	0.00	0.00	0.00	0.00	540.00	540.00
DUCKS UNLIMITED	0.00	0.00	0.00	0.00	0.00	0.00
E CLAMPUS VITUS	0.00	0.00	0.00	0.00	0.00	0.00
EZ Events, Inc.	0.00	0.00	0.00	0.00	0.00	0.00
FAST FRIDAYS	0.00	0.00	0.00	0.00	0.00	0.00
Foothill Bird Fanciers	0.00	0.00	0.00	0.00	0.00	0.00
HORSES HONOR	0.00	0.00	0.00	0.00	0.00	0.00
INDIVISIBLE FESTIVAL	0.00	0.00	0.00	0.00	0.00	0.00
LUIS GARCIA	0.00	0.00	0.00	0.00	0.00	0.00
Natali Lopez	0.00	0.00	0.00	0.00	1,500.00	1,500.00
Native Inc.	0.00	0.00	0.00	0.00	0.00	0.00
NEILS CONTROLLED BLASTING	0.00	0.00	0.00	0.00	0.00	0.00
ORANGEVALE MEAT SHOPPE (JLA 2014)	0.00	0.00	0.00	0.00	2,973.23	2,973.23
PEGGY DONOVAN	0.00	0.00	0.00	0.00	0.00	0.00
PLACER HIGH SCHOOL ALL CLASS REUNION	0.00	0.00	0.00	0.00	0.00	0.00
SIERRA FOOTHILLS FUNERAL SERVICE	0.00	0.00	0.00	0.00	500.00	500.00
Sorayda Maldonada	0.00	0.00	0.00	0.00	0.00	0.00
Street Eatz	0.00	0.00	0.00	0.00	225.00	225.00
The Happy Dog K9 Training	0.00	0.00	0.00	0.00	0.00	0.00
Theresa Peralta	0.00	0.00	0.00	0.00	0.00	0.00
Thomas Starkweather	0.00	0.00	0.00	0.00	0.00	0.00
TOWNSMEN OF SACRAMENTO	0.00	0.00	0.00	0.00	0.00	0.00
WHITEHEAD PAINTING (JLA 2014)	0.00	0.00	0.00	0.00	739.50	739.50
TOTAL	0.00	0.00	0.00	0.00	21,707.42	21,707.42

Gold Country Fair

YTD Statement of Cash Flows

	<u>Jan - Nov 24</u>
OPERATING ACTIVITIES	
Net Income	183,572.18
Adjustments to reconcile Net Income to net cash provided by operations:	
13100 · Accounts Receivable	3,081.31
24110 · Security Deposits	<u>(10,560.00)</u>
Net cash provided by Operating Activities	176,093.49
INVESTING ACTIVITIES	
19000 · Construction in Progress	(64,988.16)
19300 · Equipment	<u>(12,134.77)</u>
Net cash provided by Investing Activities	<u>(77,122.93)</u>
Net cash increase for period	98,970.56
Cash at beginning of period	<u>634,956.85</u>
Cash at end of period	<u><u>733,927.41</u></u>

Gold Country Fair
JLA Accounts Receivable Summary
As of November 30, 2024

	<u>Nov 30, 24</u>
AMERICAN LANDSCAPE/CONCRETE (2007 JLA)	11,450.19
BERRIES & BANANAS (2003 JLA)	1,250.50
ORANGEVALE MEAT SHOPPE (JLA 2011)	2,973.23
WHITEHEAD PAINTING (JLA 2014)	739.50
TOTAL	<u><u>16,413.42</u></u>

2024 Interim Contracts

Code	Company	Event Dates	Buildings	Total Contract Amount
24-26	Sierra Native Alliance	October 18 and 19, 2024	Placer, Ballfield, and Stage	\$8,280.00
24-46	Christmas Art and Craft Faire	November 30, and December 1	Armory	\$4,370.00
24-66	Celin Chavez	November 8-9, 2024	Sierra Building	\$3,200.00
24-80	Salvation Army	November 27 and 28	Placer	\$6,150.00
24-81	California Cooperative Snow Survey	November 13, 2024 - November 15, 2024	Sierra	\$3,795.00
24-87	Soroptimist of the American River	Wednesday, November 6, 2024	Placer Building	\$2,920.00
24-88	Maria Isabel Arellano	Sunday, October 27, 2024	Sierra	\$1,590.00
24-90	Nite Terrors Productions, LLC	Spetember - November	Swine Barrns	\$6,900.00
24-92	Sara McHugh	Saturday, December 28, 2024	Sierra and Patio	\$4,210.00
24-94	Auburn Trading Card Show	Saturday, November 16, 2024	Placer	\$2,820.00
24-95	Lotus Group of Sacramento	Saturday, November 23, 2024	Placer	\$4,870.00

CERRV/F Members

Name	Position	Fairgrounds	Email
Nick DiGrazia	CEO	Silver Dollar Fair, Chico	nick@silverdollarfair.org
Mic Moulton	CEO	Redwood Acres Fairgrounds	mic@redwoodacres.com
Michael Olcott	CEO	Kern County Fairgrounds	molcott@kerncountyfair.com
Don Ales	CEO	Gold County Fairgrounds	ceo@goldcountyfair.com
Christina Estrada	Interim CEO	Fresno County Fairgrounds	cestrada@fresnofair.com
Dena Rizzardo	CEO	Tulare County Fairgrounds	dena.rizzardo@tcfair.org
Corey Oakley	CEO	Napa Valley Expo	Coreyo@napavalleyexpo.com
Allison Keaney	CEO	Cow Palace	ceo@cowpalace.com
Dena Rizzardo	CEO	Kings County Fairgrounds	ceo@kingsfair.com
Chris Pickering	Interim CEO	Marin County Fairgrounds	Steve Dow- steve.dow@marincounty.gov
Dana Stoehr	CEO	Riverside County Fairgrounds	chris@pickering_events
Becky Bartling	CEO	San Mateo Event Ctr and Fair	dstoehr@smcec.co
Ben Sprague	CEO	Sonoma County Fairgrounds	becky.bartling@sonoma-county.org
Tom Keaney	CEO	Earl Warren Fairgrounds	ben@earlwarren.com
Dan Jacobs	CEO	Solano County Fairgrounds	tkeaney@scfair.org
Kim Floyd	CEO	Antelope Valley Fair	jacobs@avfair.com
Jennifer Seward	CEO	Del Norte Fairgrounds	kfloyd@dnfair.org
Matt Cranford	CEO	Redwood Empire Fairgrounds	ceo@redwoodempirefair.com
Dan Jacobs	CEO	Yolo County Fair	ceo@yolocountyfair.net
Tawny Tesconi	CEO	Sacramento County Fair	ceo@sacfair.com
		Ventura County Fair	jacobs@avfair.com
		Lake County Fairgrounds	tawny@tesconisolutions.com



PMIA/LAIF Performance Report as of 12/04/24



Quarterly Performance Quarter Ended 09/30/24

LAIF Apportionment Rate ⁽²⁾ :	4.71
LAIF Earnings Ratio ⁽²⁾ :	0.00012912073474208
LAIF Administrative Cost ^{(1)*} :	0.26
LAIF Fair Value Factor ⁽¹⁾ :	1.002061084
PMIA Daily ⁽¹⁾ :	4.58
PMIA Quarter to Date ⁽¹⁾ :	4.56
PMIA Average Life ⁽¹⁾ :	231

PMIA Average Monthly Effective Yields⁽¹⁾

November	4.477
October	4.518
September	4.575
August	4.579
July	4.516
June	4.480

Pooled Money Investment Account Monthly Portfolio Composition ⁽¹⁾ 10/31/24 \$155.9 billion

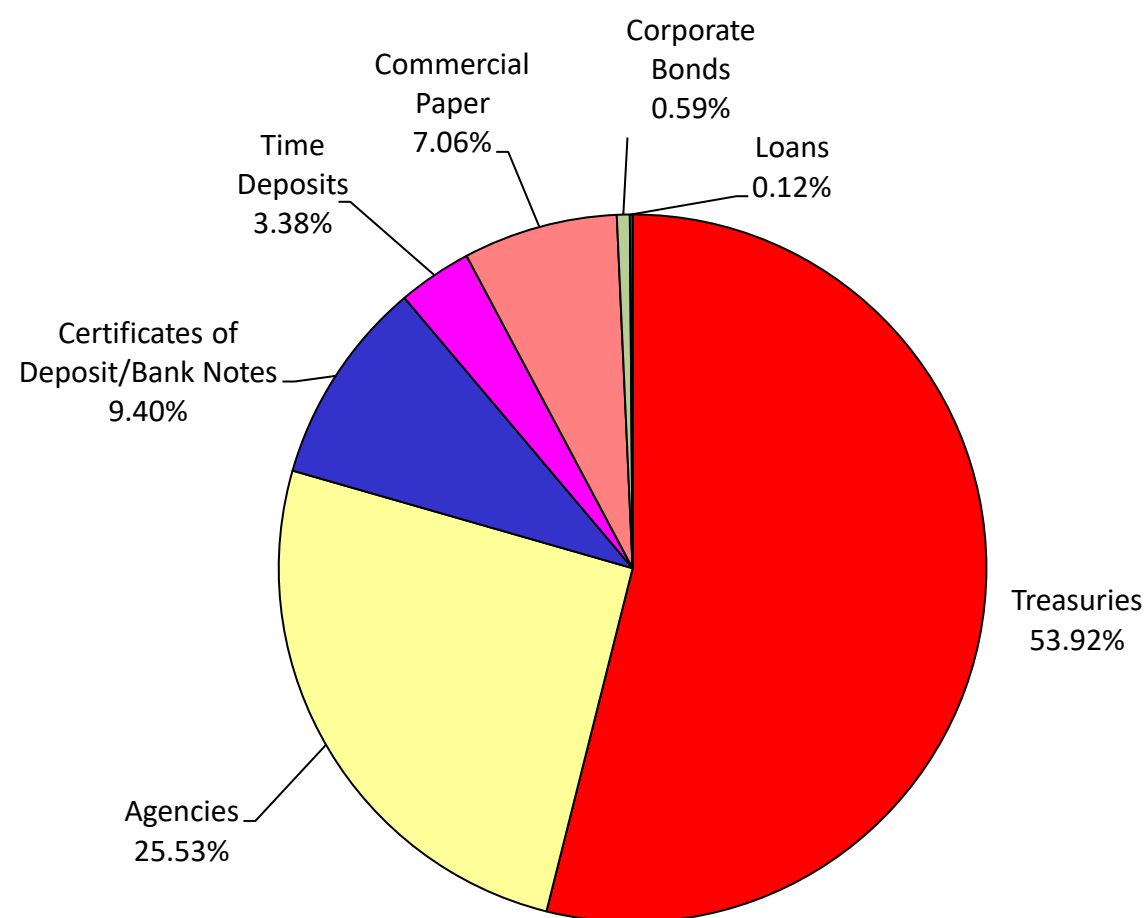


Chart does not include \$1,290,000.00 in mortgages, which equates to 0.001%. Percentages may not total 100% due to rounding.

Daily rates are now available here. [View PMIA Daily Rates](#)

Notes: The apportionment rate includes interest earned on the CalPERS Supplemental Pension Payment pursuant to Government Code 20825 (c)(1) and interest earned on the Wildfire Fund loan pursuant to Public Utility Code 3288 (a).

*The percentage of administrative cost equals the total administrative cost divided by the quarterly interest earnings. The law provides that administrative costs are not to exceed 5% of quarterly EARNINGS of the fund. However, if the 13-week Daily Treasury Bill Rate on the last day of the fiscal year is below 1%, then administrative costs shall not exceed 8% of quarterly EARNINGS of the fund for the subsequent fiscal year.

Source:

⁽¹⁾ State of California, Office of the Treasurer

⁽²⁾ State of California, Office of the Controller

California State Treasurer *Fiona Ma, CPA*



Local Agency Investment Fund
P.O. Box 942809
Sacramento, CA 94209-0001
(916) 653-3001

December 02, 2024

[LAIF Home](#)
[PMIA Average Monthly Yields](#)

20TH DISTRICT AGRICULTURAL ASSOCIATION

CHIEF EXECUTIVE OFFICER
P.O. BOX 5527
AUBURN, CA 95604-5527

[Tran Type Definitions](#)

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Account Number: 13-31-001

November 2024 Statement

Account Summary

Total Deposit:	0.00	Beginning Balance:	502,356.52
Total Withdrawal:	0.00	Ending Balance:	502,356.52

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1 Armory: Christmas Craft	2	3	4	5	6	7 Festival of Lights The Patio: The Official CS
8	9	10	11	12 6pm - 20th District Board	13	14
15	16	17	18	19	20 Private Event - AHL, Sierra, Placer, Patio, and McCann	21
22 Private Event - AHL,	23	24 Christmas Eve	25 Christmas Day	26	27 Private Event - Sierra Patio	28
29	30 New Year's Eve	31 New Year's Day	1	2	3	4