# REGULAR NOTICE OF BOARD MEETING

20th DISTRICT AGRICULTURAL ASSOCIATION Gold Country Fairgrounds and Event Center 1273 High Street, Auburn, California 95603 530-823-4533

# **MEETING DATE & LOCATION**

Thursday, October 24, 2024 @ 6:00 pm
Clubhouse
1273 High Street, Auburn, CA 95603
Notice and Agenda available on the internet at www.goldcountryfair.com

# 20th DAA BOARD OF DIRECTORS

Peg Johnson, Chairman Keri Bailey, Vice Chairman Corinn Crowley Eddie Vegaalban Bethel Vercruyssen Doug Houston

### PUBLIC COMMENT

Any member of the public wishing to address the Board on any matter listed on this agenda has a right to do so and will be afforded such opportunity when the Board is considering that agenda item. In addition, if a member of the public wishes to address the Board on a matter not listed on the agenda, you will be given such opportunity during the Public Comment item on the agenda. The Board President has the right to limit the time for public comment to a maximum of two (2) minutes or less, and not to exceed twenty (20) minutes total, to proceed with the agenda of the day and/or to place the item on the agenda (as an action item) of a subsequent meeting.

## AMERICANS WITH DISABILITIES ACT

All Board meetings must be accessible to the physically disabled. Any person needing a disability-related accommodation or modification to attend or participate in any Board or Committee meetings, or other Gold Country Fair activities may request assistance by contacting Sonia Del Toro at Gold Country Fair Office.

# **AGENDA**

# I. CALL TO ORDER:

A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

### II. PLEDGE OF ALLEGIANCE

# III. ROLL CALL OF BOARD MEMBERS

# IV. CONSENT CALENDAR: \*\*Action Item\*\*

- A. Approval of Meeting Minutes as written:
  - Board Meeting Minutes dated September 26, 2024
- B. Approval of Expenditures, Home Depot, Cal Card
  - 1. See Checks and Payments Report
- C. Approval of Monthly Financials
- D. Approval of the following Agreements
  - 1. F-31 Interim Rental Agreements: 24-35, 24-58, 24-60, 24-71, 24-74, 24-76, 24-83, 24-85, 24-93
  - 2. Standard Contracts: None to Consider
  - 3. Fair time Commercial Vendor Contracts: None to Consider
  - 4. Fair time Concession Vendor Contracts: None to Consider
- E. Excusal of Director Absences: None to Consider

### V. COMMITTEE REPORTS:

- A. CEO Report:
  - 1. Recognition Auburn Home Show
  - 2. Golf Tournament
- B. Buildings and Grounds Committee
- C. Finance Committee

# VI. **CORRESPONDENCE:**

- A. Items provided via email to Directors with copies available at the meeting.
  - 1. PMIA/LAIF Performance Report
  - 2. GL Memo #24-01 Special Events Rate Card
  - 3. Upcoming Events

### VII. FINANCIALS:

A. Finance Committee to discuss monthly finance report.

# VIII. OLD BUSINESS:

A. Non-Profit Policy \*\*Action Item\*\*

### IX. **NEW BUSINESS**:

A. 2025 Budget \*\*Action Item\*\*

# X. MATTERS OF INFORMATION:

- A. CEO Comments
- B. Director/Staff Comments
- C. Board Meeting Dates:
  - 1. Thursday, December 12, 2024
- D. Upcoming Key Activities

# XI. PUBLIC COMMENT:

- A. Since items under Public Comment are not listed and publicly noticed on the agenda, please be advised that the Board cannot discuss or take any action at this meeting.
- XII. **CLOSED SESSION:** The Board of Directors of the 20<sup>th</sup> DAA is permitted to meet in closed session to discuss the following: Personnel Matters- Government Code 11126(a).

# XIII. ADJOURNMENT

Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533.

Date of Notice October 14, 2024

# MINUTES OF REGULAR BOARD MEETING

20th DISTRICT AGRICULTURAL ASSOCIATION Gold Country Fairgrounds and Event Center 1273 High Street, Auburn, California 95603 530-823-4533

# **MEETING DATE & LOCATION**

Thursday, September 26, 2024 @ 6:00 pm
Clubhouse
1273 High Street, Auburn, CA 95603
Notice and Agenda available on the internet at www.goldcountryfair.com

# 20th DAA BOARD OF DIRECTORS

Peg Johnson, Chairman Keri Bailey, Vice Chairman Corinn Crowley Eddie Vegaalban Bethel Vercruyssen Doug Houston

### **PUBLIC COMMENT**

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## **AMERICANS WITH DISABILITIES ACT**

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# **AGENDA**

# I. CALL TO ORDER:

A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

# II. PLEDGE OF ALLEGIANCE

# III. ROLL CALL OF BOARD MEMBERS

Directors Present: President Johnson, Director Bailey, Director Vegaalban, Director Vercruyssen

6:30 pm: Director Crowley

# IV. CONSENT CALENDAR:

- A. Director Crowley moves to approve the Consent Calendar. Director Bailey to 2nd the motion.
- B. President Johnson asks if there is any further discussion.

President Johnson asks all who are in favor of approving the Consent Calendar:

Board Member	Approve d (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Keri Askew Bailey	Х		
Bethel Vercruyssen	Х		
Doug Houston			
Corinn Crowley	Х		
Eddie Vegaalban	Х		

a. Motion to approve the Consent Calendar, passes.

## V. **COMMITTEE REPORTS:**

- A. CEO Report:
  - 1. Gold Country Fair 2024 Recap
    - a. CEO Ales reports gross totals of the 2024 Gold Country Fair in comparison to years prior.
  - 2. Golf Tournament
    - a. CEO Ales announces the date/time of the upcoming golf tournament, hosted by the Soroptimist of the American River, benefiting the clubhouse renovation.
  - 3. 2025 Budget
    - a. CEO Ales reports that he is currently working on the first draft of the 2025 budget, will present to the Finance Committee at the upcoming committee meeting and then vote on it at the October board meeting.

- B. Executive Committee
  - 1. President Johnson reports that the committee discussed the fair.
- C. Fair Committee
  - President Johnson reports that the committee discussed the fair.
- D. Policy Committee
  - 1. Director Bailey suggests that after discussion, the board may entertain a motion to approve the revised policy.
  - 2. Director Crowley emphasizes that the words agriculture and community are not included in the policy revision and raises the matter as an element of interest.
    - a. Director Bailey states that the policy revisions were intended to be more open-ended.
  - 3. Director Crowley addresses item 17, under the 'Board of Directors' section and states that the responsibility of the Association should consider the community and the long-term success of the Association, not but.
    - a. Director Bailey expresses her concern that there is no order of priority when the two parties can and will come into conflict.
    - b. Director Vercruyssen adds that the word 'and' is more inclusive and one should not exclude one for the other.
    - c. Director Vegaalban states that it is not exclusion, and that one simply has to supersede the other.
  - 4. Director Crowley addresses item 3, under the 'Code of Ethics' section. Director Crowley states that the term 'unduly swayed by' may not be the most current term. Director Crowley adds that if someone presents a fact, she may be swayed.
    - a. Director Bailey states that the intent of the clause was for the board not to be unduly swayed by inappropriate factors.
  - 5. Director Crowley addresses the 'Interim Events Committee' item and asks what the function is of the Interim Events Committee.
    - a. Director Bailey recites the definition.
    - b. President Johnson states that her and Director Crowley have been appointed to that committee since March 2024.
  - 6. Director Crowley addresses the 'Annual Fair Committee' item and asks if meeting in October is sufficient.
    - a. CEO Ales replies that it is in order to recap the fair.
    - b. Director Bailey adds that it says 'at least annually' to allow for flexibility.
  - 7. Director Crowley addresses the 'Exhibits Committee' item and states that she had the pleasure of spending time in the livestock barns during fair and obtaining a lot of feedback and understands that the general consensus would like some board oversight.
    - a. Director Bailey suggests that the board may want to check in quarterly to check on the progress.
    - b. Director Crowley agrees that the suggestion would suffice.
  - 8. Director Crowley addresses the 'Nominating Committee' item and states the current election year may be wonky based on board tenure.

- 9. Sonia Del Toro reads back the amendments to the policy revision, as follows:
  - a. Item 17, under the 'Board of Directors' section replace the word 'but' for 'and'
  - b. 'Exhibits Committee' item Add sentence 'Exhibits Committee to meet quarterly, in conjunction with the Livestock Advisory Group, CEO, and Fair Staff'.
- 10. Director Bailey moves to approve the revised policy, as amended. Director Crowley to 2nd the motion.
- 11. President Johnson asks if there is any further discussion.
- 12. Tim Sands emphasizes the need to add 'ag' and 'community' to the purpose of the Association, and agrees with Director Crowley, as opposed to let Auburn burn. Tim encourages the board not to give the CEO more power.

President Johnson asks all who are in favor of approving the revised policy, as amended:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Keri Askew Bailey	X		
Bethel Vercruyssen	Х		
Doug Houston			
Corinn Crowley	Х		
Eddie Vegaalban	Х		

- b. Motion to approve the revised policy, as amended, passes.
- 2. Director Bailey recaps the previous conversation regarding the charitable use of facilities. Director Bailey states she left a few blanks for the board to decide to fill.
- 3. Director Crowley suggests creating a volunteer credit for work on the fairgrounds.
  - a. CEO Ales replies that in-kind services already exist and are implemented in interim contracts. CEO Ales adds that the fairgrounds also hire service groups for fair time activities in order to give back but also obtain services needed.
- 4. Director Vercruyssen states that it would be beneficial for directors to attend committee meetings and gain working knowledge of the fairgrounds and its happenings.
  - a. Director Bailey replies that all committee meetings are agendized, in light of Bagley Keene, and can be attended by other directors and the public.
- 5. Director Crowley asks what the implications to the financials for a

standard 20% discount for charitable use.

- a. Director Bailey states that different discount percentages were evaluated, and 15% discounts became uncomfortable and that is when caps became a part of the conversation.
- 6. Director Crowley requested that the information be presented at the following meeting for an informed vote.

## VI. CORRESPONDENCE:

- A. Items provided via email to Directors with copies available at the meeting.
  - 1. PMIA/LAIF Performance Report
  - 2. F2024-05 State Rules Advisory Committee
  - 3. Upcoming Events

# VII. FINANCIALS:

A. Director Bailey reports that most of the financials discussed were covered by CEO Ales' fair analysis. Director Bailey adds that the Association is doing well financially at this point in the year.

# VIII. OLD BUSINESS:

A. None to Consider

### IX. **NEW BUSINESS:**

- A. Non-Profit Application
  - 1. Tahoe Cattlemen's Association Spring Round-Up Dinner
    - a. CEO Ales recommends a 10% discount for the interim rental.
  - 2. Placer Independent Resource Services Senior Health Fair & Flu Shot Clinic
    - a. CEO Ales recommends a 10% discount for the interim rental.
  - 3. Soroptimist of the American River BLING! event
    - a. CEO Ales recommends a 10% discount for the interim rental.
- B. November and December Meeting Dates
  - 1. President Johnson suggests combining the November and December Board Meeting and meet on December 12<sup>th</sup>.
  - 2. Director Bailey moves to host the Nov/Dec Regular Meeting on December 12th. Director Crowley to 2nd the motion.
  - 3. President Johnson asks if there is any further discussion.

President Johnson asks all who are in favor of approving to host the Nov/Dec Regular Meeting on December 12th:

Board Member	Approve d (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Keri Askew Bailey	Х		
Bethel Vercruyssen	Х		

Doug Houston		
Corinn Crowley	X	
Eddie Vegaalban	Х	

- a. Motion to approve to host the Nov/Dec Regular Meeting on December 12<sup>th</sup>, passes.
- 7. Director Crowley mentions the combination of meetings may impact on the timing of elections.
  - a. President Johnson states at the nominations and elections can be considered in December.

# X. MATTERS OF INFORMATION:

- A. CEO Comments
  - 1. CEO Ales thanks the board of directors for their participation during the fair. CEO Ales states that the planning has begun for 2025.
- B. Director/Staff Comments
  - 1. Director Vegaalban congratulates the fair staff on a successful fair and a busy interim calendar. Director Vegaalban suggests that CEO Ales execute a quarterly report as opposed a weekly report.
  - 2. Director Vercruyssen states she enjoyed the fair and was pleased with the attendance but would like to explore the vendor's responses more.
  - 3. Director Bailey states that she was pleased with how the fair performed financially and did some surveying herself.
  - 4. President Johnson states she took several surveys, and the main concern was increasing foot traffic in less populated areas of the fairgrounds.
- C. Board Meeting Dates:
  - 1. Thursday, October 24, 2024
  - November TBD
- D. Upcoming Key Activities

## XI. PUBLIC COMMENT:

A. Since items under Public Comment are not listed and publicly noticed on the agenda, please be advised that the Board cannot discuss or take any action at this meeting.

### XII. ADJOURNMENT

Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533.

Date of Notice September 16, 2024



P.O. BOX 6343 FARGO ND 58125-6343



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20TH DAA MALLORY HUDSON PO BOX 5527 AUBURN CA 95604-5527

ACCOUNT NUMBER	XXXX XXXX XXXX 7299
STATEMENT DATE	09-23-2024
AMOUNT DUE	\$13,267,49
NEW BALANCE	\$13,267.49
PAYMENT DUE ON RECEIPT	

\$
Please make check payable to"U.S. Bank"

U.S. BANK CORPORATE PAYMENT SYSTEMS P.O. BOX 790428 ST. LOUIS, MO 63179-0428

# 4246044555657299 001326749 001326749

Please tear payment coupon at perforation.

		CORPOR	ATE ACCO	UNT SUI	MARY			
20TH DAA XXXX XXXX XXXX 7299	Previous Balance	Purchases And Other + Charges	Cash Advances +	Cash Advance Fees +	Late Payment Charges	- Credits	- Payments	New = Balance
Company Total	\$7.973.33	\$5.294.16	\$0.00	\$.00	\$0.00	\$0.00	\$0.00	\$13,267.49

			NEW ACTI	ViteY		
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CUSTOMER SERVICE CALL	ACCOUNT	NUMBER	ACCOUNT SUMMARY		
800-344-5696	XXXX-XXX	X-XXXX-7299	PREVIOUS BALANCE PURCHASES & OTHER CHARGES	7,973.33 5,294.16	
	STATEMENT DATE	DISPUTED AMOUNT	CASH ADVANCES	.00	
	09/23/24	.00	CASH ADVANCE FEES	.00	
			CHARGES	.00	
SEND BILLING INQUIRIES TO:	AMOUN	IT DUE	CREDITS	.00	
U.S. Bank National Association	13,267.49		PAYMENTS	.00	
C/O U.S. Bancorp Purchasing Card Program P.O. Box 6335 Fargo, ND 58125-6335			ACCOUNT BALANCE	13,267.49	

Page 1 of 2

Commercial Account

RETURN MAIL ADDRESS

1273 HIGH STREET

ST. LOUIS, MO 63179

PO BOX 790420

**ACCOUNT ACTIVITY STATEMENT** 

Commercial Account:

6035 3225 4096 3489

Statement Date

09/05/24

Credit Line Credit Available \$3,000 \$909

20TH DISTRICT AGRI ASSOC SEP 1 7 2024

Account Balance

\$2,090.37

AUBURN, CA 95603-5016

Account Information

Please see Payment Page(s) for Amount Due and Payment Due Date(s) Current Payments and Unapplied Payments -\$2,380.57 Current Purchases and Debits \$2,717.39

Current Returns, Exchanges and Adjustments -\$627.02

Previously Billed Invoices

\$0.00

PAST DUE INVO	ICES TO THE PROPERTY.	naki seri aparak				
1-29 Days	30-59 Days	60-89 Days	90-119 Days	120-149 Days	150-179 Days	180+ Days
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00



CURRI	ENT PAYMENTS AND UNAPPLIE	D PAYME	NTS	Pa Please contact us with your i	yments received s nstructions on how		
Date			Am	ount			
08/20/24			-\$2,3	80.57			
	Total		-\$2,38	30.57			
CURRI	ENT PURCHASES AND DEBITS						
Date	Purchase Location/Description	Invoice #		Purchase Order/Job Name	Customer Agreement #	Amount	Due Date
08/05/24	THE HOME DEPOT AUBURN, CA	9632219				\$101.20	09/30/24
08/06/24	THE HOME DEPOT AUBURN, CA	8632424				\$64.29	09/30/24
08/12/24	THE HOME DEPOT SACRAMENTO, CA	2522041		respondibly representation that the matter storing and artists can be closed a day.		\$60.25	09/30/24
08/14/24	THE HOME DEPOT AUBURN, CA	182976		FAIR		\$698.39	09/30/24
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08/14/24	THE HOME DEPOT AUBURN, CA	624795		The second state of the second	any management of the second	\$9.95	09/30/24
08/15/24	THE HOME DEPOT AUBURN, CA	9012078		reserve to the company of a company of the company		\$232.60	09/30/24

Questions **About Your** Account

ACCT MGR PHONE **FAX** 

**EMAIL** 

HOME DEPOT CREDIT SERVICES

1-800-395-7363 (TTY: 711)

1-877-969-6751

WWW.HOMEDEPOT.COM/MYCOMMERCIALACCOUNT

Send Billing Inquiries to: HOME DEPOT CREDIT SERVICES PO Box 790340 St. Louis, MO 63179-0340

Send a SECURE MESSAGE right now to a customer service professional online at myhomedepotaccount.com

NOTICE: SEE REVERSE SIDE FOR IMPORTANT INFORMATION

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This Account is Issued by Citibank, N.A.



11300 · Cash Accounts 11300 · Operating 09/03/2024 16541 09/05/2024 16542 09/05/2024 16543 09/05/2024 16544 09/05/2024 16545 09/05/2024 16546 09/05/2024 16554 09/05/2024 16559 09/05/2024 16551 09/05/2024 16555 09/05/2024 16555 09/05/2024 16556 09/05/2024 16556 09/05/2024 16557 09/05/2024 16566 09/05/2024 16566 09/05/2024 16566 09/05/2024 16566 09/05/2024 16566 09/05/2024 16566 09/05/2024 16566 09/05/2024 16566 09/05/2024 16566 09/05/2024 16567 09/05/2024 16567 09/05/2024 16571 09/05/2024 16571 09/05/2024 16577 09/05/2024 16577 09/05/2024 16577 09/05/2024 16577 09/05/2024 16577 09/05/2024 16577 09/05/2024 16577 09/05/2024 16577 09/05/2024 16577 09/05/2024 16577 09/05/2024 16577 09/05/2024 16577 09/05/2024 16577 09/05/2024 16577 09/05/2024 16578 09/05/2024 16578 09/05/2024 16580 09/05/2024 16581 09/05/2024 16583 09/05/2024 16583 09/05/2024 16583	Date Num
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DEPARTMENT OF FOR DEPARTMENT OF GEN Event Security Specialists GENERAL WHOLESALE HARRIS INDUSTRIAL G HOME DEPOT M Print Studios Napa Auto Parts On Scene EMS P.G. & E PG & E Recology Auburn Placer Saffire SDG Promotions Inc. Sierra Saw Siteone Landscape Suppl VERIZON WIRELESS Wave - 1401103595901 Wave - 1401105198401 BEST WESTERN GOLD PG & E THE LIQUOR OUTLET James Corgan APRIL LAMONTAGNE EI Agave Taqueria Kyle Sirman David Rodriguez Eryn Sasaki CALPERS DELTA DENTAL GENERAL PLUMBING S Hunt & Sons LLC Local Construction & Res SIERRA ICE & COLD ST Wave - 1401060001901 Leonardo Gonzalez Lesile Belles Michael Belles Lisa Burlison Elizabeth Hickman	Area Portable Services Inc. BIC - Berkley Fire & Mari CALTRONICS CFSA CHICO STAGE LIGHTING
Invoice#172781 - August 2024 Customer ID#002020 Inv#1577980 & 1595365 Invoice#24-220 Account#45537 ACCOUNT# 00181 3489 INVOICE #5898 Account# 8806335 Invoice# GCF 2024 5510802902-0 4220514639-4 Account# A004000307 Account# A0040045187 Invoice#16471 Invoice#2313553SDG 530-210-4512 Customer# 2042647 - Invoice#145582177-001 Acct#342704456-00001 Account# 1401-1035959-01 Account# 1401-1035959-01 Account# 1401-1035959-01 Account# 1401-1035959-01 Account# 1401-1035959-01 Account# 1401-1031984-01 HOTEL ROOMS 2024 FAIR 4220514639-4 2024 2024 DLA Dinner Maintenance Maintenance Post Office - Alegria customer #64158 Invoice#4130 - Rock Bathrooms 2024 DENTAL PREMIUMS - 05-R10113400000 customer #64158 Invoice#4130 - Rock Bathrooms 2024 Fair 2024 Fair 2024 Fair 2024 Fair 2024 Fair 2024 Fair	VOID: Invoice# I28598 Acct#20008374 Invoice#4170050 Statement 08/31-09/13/2024 Invoice#7549 Invoice#7549
-85.70 -85.00 -1,260.00 -1,090.00 -62.37 -41.45 -2,090.37 -785.75 -6,527.00 -5,075.36 -1,717.35 -5,075.39 -3,971.39 -18,964.13 -5,899.62 -88.00 -276.55 -930.20 -4,620.71 -13,827.59 -680.00 -2,975.00 -6,885.00 -2,975.00 -2,975.00 -2,975.00 -2,975.00 -2,975.00 -5,988.55 -3,920.00 -2,300.00 -556.95 -3,920.00 -937.75 -906.75 -465.00	0.00 -1,859.00 -607.68 -7,761.10 -2,594.00

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11400 · Premium Account 09/27/2024 10626 09/27/2024 10627 09/27/2024 10629 09/27/2024 10639 09/27/2024 10633 09/27/2024 10633 09/27/2024 10633 09/27/2024 10635 09/27/2024 10636 09/27/2024 10637 09/27/2024 10643 09/27/2024 10643 09/27/2024 10644 09/27/2024 10645 09/27/2024 10646 09/27/2024 10647 09/27/2024 10648 09/27/2024 10648 09/27/2024 10655 09/27/2024 10655 09/27/2024 10656 09/27/2024 10656 09/27/2024 10657 09/27/2024 10658 09/27/2024 10659 09/27/2024 10666 09/27/2024 10663 09/27/2024 10663 09/27/2024 10659 09/27/2024 10663 09/27/2024 10663 09/27/2024 10663 09/27/2024 10663 09/27/2024 10663 09/27/2024 10663 09/27/2024 10663 09/27/2024 10663 09/27/2024 10663 09/27/2024 10663 09/27/2024 10663 09/27/2024 10663 09/27/2024 10663 09/27/2024 10663 09/27/2024 10666	Total 11300 · Operating	09/30/2024 09/30/2024	Date
Im Account 10626 10627 10628 10629 10630 10631 10633 10634 10635 10644 10637 10644 10645 10646 10647 10648 10656 10656 10657 10655 10658 10666 10666 10666 10666 10666	Operating		Num
Elicia Adair Eli Aday Larry Anderson Annallynn Armistead Cash Avery Dallas Avery Lucas Bair Madeleine Bair Kollins Ballou GARRETT BASER Rassidi Baser BAILEY BASER Bella Becker Alyssa Becwar AVA BEIDLER Madison Panarra Jim Brown Lincoln Brown Madeleine Browning Reagan Browning Cate Brunton Stella Budelli TERI BUEB annelise cederholm Chloey Cederholm Sarah Chavez Doug Christopher Alaina Copnen Caliyn Crawford Joshua Cruz Ingrid Dambrogi Genevieve Dashiell Christina Delfs Anne Dillian Walton Emily Donlevy PAM DUMLER Hunter Ebbitt Isabella Fallis Justin Ferrell Emmett Fish Emersyn Forcier Kendall Foster		Intuit Merchant Services	Name
2024 2024 2024 2024 2024 2024 2024 2024		MONTHLY CLOUD Service Charge	
			Memo
-12.00 -12.00 -13.00 -13.00 -13.00 -13.00 -13.00 -13.00 -14.00 -14.00 -15.00 -1	-357,878.74	-9.95 -1,044.48	Amount

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09/27/2024 09/27/2024	09/27/2024 09/27/2024 09/27/2024 09/27/2024 09/27/2024 09/27/2024 09/27/2024 09/27/2024 09/27/2024 09/27/2024 09/27/2024 09/27/2024 09/27/2024 09/27/2024 09/27/2024 09/27/2024 09/27/2024	Date
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Reese Grubbs gretchen gundersen-lehm Kamden Gundersen ERICA HADDOX Chase Hartley Ryder Hartley Emilly Hash Sadie Haskett CHarlie Heinritz Addalynn Henson Lauren Hern Dominique Herrera Elka Hernberger Karis Herstam VICTORIA HIMBERT Brooklyn Howe Taylor Howe Patrick Huckins LEAH HUMBER MICHAEL JACQUES Jenna Johnson Daniel Jolly Charlette Jones Stephanie Jorgensen Devin Kinsman Gabriella Kitchen Cooper Knutsen Jackson Koepke Audrey Lambert Stella Lambert Stella Lambert	Mckinley Foster Gage Fraga Rayne Fraga emma Frederiksen Faith Galaviz Kari Garcia Steve Garcia Katie Getz William Ginn Wyatt Ginn Mackenzie Girdlestone Macie Gleason Trenton Gleason William Gleason William Gleason William Gleason William Gleason Ocharlotte Grandin Tyler Grosser	Name
2024 2024 2024 2024 2024 2024 2024 2024	2024 2024 2024 2024 2024 2024 2024 2024	Memo
-116.00 -16.00 -16.00 -28.00 -7.00 -7.00 -10.00 -10.00 -5.00 -5.00 -10.00 -5.00 -10.00	-22.00 -7.00 -8.00 -9.00 -12.00 -116.00 -36.00 -9.00 -12.00 -7.00 -7.00	Amount

09/27/2024 09/27/2024	Date 09/27/2024 09/27/2024
10720 10721 10722 10723 10723 10724 10725 10726 10727 10730 10731 10733 10733 10733 10733 10744 10746 10747 10748 10747 10748 10747 10748 10755 10755 10755 10756	Num 10718 10719
Georgia Lee Dotty Lefty Georgia Lefty Mason Lewin Alexis Limbird Laurern Limbird Cheyenne Little Mollee Manes carrie marino Julia Marino matthew marino Ryker Mattia Audrey Mckean Hillary Mcnair JUDY McSWAN DOLORES McSWEENEY monique meador ella miller varissa miller TINA MOLANDER Judith Morgado BRIDGET MORGAN Lily Moyer Jeremy Nickel Jude Nies isaac noschka LARRY NOSCHKA MICKIE PANCOAST Blake Pastrama SAMANTHA PENNER Lilyana Peterson Lauren Pineschi Vance Pomerson Kaylin Price Ronald Pucci LIA PUSTERLA Alexandria Quader PAT RAWLINS AVA RHOADES chloe riisager Lukas Risse Elizabeth Robbins Jamie Rose Blake Rowley Ryder Salmon	Name JAYNE LAVIGNE Ryel Lawley
2024 2024 2024 2024 2024 2024 2024 2024	Memo 2024 2024
-5.00 -143.00 -172.00 -172.00 -172.00 -170.00 -10.0	-22.00 -7.00

Total 11400 · Premium Account	09/2//2024 10804 09/27/2024 10805 09/27/2024 10806		09/27/2024 10801 09/27/2024 10802	_		· 		09/27/2024 10796			_		09/27/2024 10790					· 					09/27/2024 10780			09/27/2024 10776		_			_			09/27/2024 10767 09/27/2024 10768	Date
Account	Megan Wong Chiara Young Eva Young	Patrick Witz	Beth Wilson JULIA WITTINGER	Kailey Williams	Jadon Wikoff	aLEXIS WHEELER	Scottland Westberg	Cameron Weber		Suzy Vose	Jennifer Vigarino	Samantha Vansant	JENNIFER VanSant	Lennon Utterback	Maegan Tweet	Kayla Tolentino	DAVE TIDBALL	Emily Taxara	Halle Tapia	iORDAN SWIFT	Joseph Stefani	ASHTAN STEFANI	Deklan Standrover	Samuel Soren	Sierra Smith	Lilly Smith	Gail Shoup	Charlotte Shoup	Logan Shearer	Mya Senuca	James Segale	DONNA SEAMAN	Sam Scott	Megan Sampson LORA SCHROEDER	Num Name
	2024 2024 2024	2024	2024 2024	2024	2024	2024	2024	2024	2024	2024	2024	2024	2024	2024	2024	2024	2024	2024	2024	2024	2024	2024	2024 2024	2024	2024	2024	2024	2024	2024	2024	2024	2024	2024	2024 2024	Memo
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# Gold Country Fair CHECKS/PAYMENTS

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Date	Num	Name	Wemo	Amount
11500 · Payroll				
09/15/2024		PAYROLL PEOPLE INC.		-90.5
09/15/2024		IRS DESUSATA	Pay Period 09/15/2024	-7,949.
09/15/2024	20484	Betker., John	Pay Period 09/15/2024	-1,469.2
09/15/2024	dd	Jr., Anthony Smith	Direct Deposit Created by Payroll Service	-4,060.7
09/15/2024	dd	Sasaki., Eryn	Direct Deposit Created by Payroll Service	-2,648.
09/15/2024	dd	Toro., Sonia Del	Direct Deposit Created by Payroll Service	-3,544.0
09/15/2024	dd	Ambriz., Antonio	Direct Deposit Created by Payroll Service	-1,976.6
09/15/2024	dd	ALES, DONALD	Direct Deposit Created by Payroll Service	-3,654.5
09/30/2024		PAYROLL PEOPLE INC.	•	-90.5
09/30/2024		IRS DESUSATA	Pay Period 09/30/2024	-4,311.4
09/30/2024	20485	Betker., John	Pay Period 09/30/2024	-566.6
09/30/2024	dd	Jr., Anthony Smith	Direct Deposit Created by Payroll Service	-2,382.
09/30/2024	dd	Sasaki., Eryn	Direct Deposit Created by Payroll Service	-1,126.
09/30/2024	dd	Toro., Sonia Del	Direct Deposit Created by Payroll Service	-2,448.
09/30/2024	dd	Ambriz., Antonio	Direct Deposit Created by Payroll Service	-1,073.7
09/30/2024	dd	ALES, DONALD	Direct Deposit Created by Payroll Service	-3,654.5
09/30/2024			Service Charge	-16.00
Total 11500 · Payroll	Payroll			-41,064.65
11700 · JLA C Total 11700 · .	11700 · JLA Cash Account Total 11700 · JLA Cash Account			
Total 10000 · Cash Accounts	sh Accounts			-402,106.3
TOTAL				-402,106.3

# Gold Country Fair Balance Sheet

As of September 30, 2024

	Sep 30, 24
ASSETS	
Current Assets	
Checking/Savings	
10000 · Cash Accounts 11100 · Petty Cash	200.00
11300 · Operating	10,081.74
11400 · Premium Account	4,390.57
11500 · Payroll	9,330.06
11601 · Money Market (Operating)	354,197.89
11710 · JLA New 08/2016	2,306.65
11800 · LAIF	496,468.93
Total 10000 · Cash Accounts	876,975.84
Total Checking/Savings	876,975.84
Accounts Baselinella	
Accounts Receivable 13100 · Accounts Receivable	5,294.00
13103 · JLA Accounts Receivable	16,413.42
13103 SEA ACCOUNTS Necelvable	
Total Accounts Receivable	21,707.42
Other Current Assets	5.450.04
13110 · Allowance for Doubtful Account 13115 · JLA Allowance for Doubtful Acct	-5,156.04 -16,413.42
	<u> </u>
Total Other Current Assets  Total Current Assets	-21,569.46 877,113.80
Total Gullent Assets	077,113.00
Fixed Assets	
19000 · Construction in Progress	133,937.25
19100 · Land	54,369.96
19200 · Buildings & Improvements	5,786,075.68
19210 · Accumulated Depreciation	-3,028,700.93
19300 · Equipment 19310 · Accumulated Depreciation Equip.	367,316.57 -300,009.71
Total Fixed Assets	3,012,988.82
Other Assets	200 101 50
16000 · Deferred Outflows of Resources  Total Other Assets	208,101.59
	<del></del> -
TOTAL ASSETS	4,098,204.21
LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities 22800 · Deferred Income	2,401.00
23100 · Loans Payable - SB 84	47,779.00
24110 · Security Deposits	27,350.00
24500 · Leave Liability	27,901.09
Total Other Current Liabilities	105,431.09
Total Current Liabilities	105,431.09
Long Term Liabilities 25600 · Deferred Inflows of Resources 26000 · Net Pension Liability	9,138.95 403,541.05
Total Long Term Liabilities	412,680.00
Total Liabilities	518,111.09

# Gold Country Fair Balance Sheet

As of September 30, 2024

	Sep 30, 24
Equity	
1110 · Retained Earnings	-6,950.00
25100 · JLA Reserve	105,043.94
29100 · Net Resources - Operations	3,371,686.98
29400 · Unrestricted Net Position - Pen	-204,578.41
Net Income	314,890.61
Total Equity	3,580,093.12
TOTAL LIABILITIES & EQUITY	4,098,204.21

# Gold Country Fair Balance Sheet As of September 30, 2024

	Sep 30, 24	Sep 30, 23	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings 10000 · Cash Accounts	876,975.84	1,046,908.23	-169,932.39	-16.2%
			· · · · · · · · · · · · · · · · · · ·	
Total Checking/Savings	876,975.84	1,046,908.23	-169,932.39	-16.2%
Accounts Receivable				
13100 · Accounts Receivable 13103 · JLA Accounts Receivable	5,294.00 16,413.42	10,683.00 16,413.42	-5,389.00 0.00	-50.4% 0.0%
13103 · JLA ACCOUNTS Receivable	10,413.42	10,413.42	0.00	0.076
Total Accounts Receivable	21,707.42	27,096.42	-5,389.00	-19.9%
Other Current Assets				
13110 · Allowance for Doubtful Account	-5,156.04	-5,156.04	0.00	0.0%
13115 · JLA Allowance for Doubtful Acct	-16,413.42	-16,413.42	0.00	0.0%
Total Other Current Assets	-21,569.46	-21,569.46	0.00	0.0%
Total Current Assets	877,113.80	1,052,435.19	-175,321.39	-16.7%
Fixed Assets				
19000 · Construction in Progress	133,937.25	714,847.04	-580,909.79	-81.3%
19100 · Land	54,369.96	54,369.96	0.00	0.0%
19200 · Buildings & Improvements	5,786,075.68	5,063,417.31	722,658.37	14.3%
19210 · Accumulated Depreciation	-3,028,700.93	-2,904,802.53	-123,898.40	-4.3%
19300 · Equipment	367,316.57 -300,009.71	305,134.05 -285,506.65	62,182.52 -14,503.06	20.4% -5.1%
19310 · Accumulated Depreciation Equip.		<u> </u>	· · ·	
Total Fixed Assets	3,012,988.82	2,947,459.18	65,529.64	2.2%
Other Assets 16000 · Deferred Outflows of Resources	209 101 50	02 720 57	114 201 02	122.0%
	208,101.59	93,720.57	114,381.02	
Total Other Assets	208,101.59	93,720.57	114,381.02	122.0%
TOTAL ASSETS	4,098,204.21	4,093,614.94	4,589.27	0.1%
LIABILITIES & EQUITY				
Liabilities Current Liabilities				
Accounts Payable				
21200 · Accounts Payable	0.00	15,084.60	-15,084.60	-100.0%
Total Accounts Payable	0.00	15,084.60	-15,084.60	-100.0%
Other Current Liabilities				
22800 · Deferred Income	2,401.00	198,034.00	-195,633.00	-98.8%
23100 · Loans Payable - SB 84	47,779.00	47,779.00	0.00	0.0%
24110 · Security Deposits	27,350.00	40,130.00	-12,780.00	-31.9%
24500 · Leave Liability	27,901.09	17,101.33	10,799.76	63.2%
Total Other Current Liabilities	105,431.09	303,044.33	-197,613.24	-65.2%
Total Current Liabilities	105,431.09	318,128.93	-212,697.84	-66.9%
Long Town Linbilities	•	,	•	
Long Term Liabilities 25600 · Deferred Inflows of Resources	9,138.95	125,154.74	-116,015.79	-92.7%
26000 · Net Pension Liability	403,541.05	295,245.90	108,295.15	-92.7% 36.7%
Total Long Term Liabilities	412,680.00	420.400.64	-7,720.64	-1.8%
Total Liabilities	518,111.09	738,529.57	-220,418.48	-29.9%
	510,111.09	100,028.01	-220,410.40	-23.370
Equity 1110 · Retained Earnings	-6,950.00	-8,571.66	1,621.66	18.9%
25100 · JLA Reserve	105,043.94	84,789.64	20,254.30	23.9%
29100 · Net Resources - Operations	3,371,686.98	3,397,651.22	-25,964.24	-0.8%
29400 · Unrestricted Net Position - Pen	-204,578.41	-326,680.07	122,101.66	37.4%
		5_5,555.51	,	J1.170

	Sep 30, 24	Sep 30, 23	\$ Change	% Change
Net Income	314,890.61	207,896.24	106,994.37	51.5%
Total Equity	3,580,093.12	3,355,085.37	225,007.75	6.7%
TOTAL LIABILITIES & EQUITY	4,098,204.21	4,093,614.94	4,589.27	0.1%

	Jan - Sep 24	Forecast	\$ Over Forecast	% of Forecast
Ordinary Income/Expense				
Income				
41000 · Admissions to Grounds 41010 · Admissions - Regular Gate	221,886.00			
41000 · Admissions to Grounds - Other	0.00	242,000.00	-242,000.00	0.0%
Total 41000 · Admissions to Grounds	221,886.00	242,000.00	-20,114.00	91.7%
41500 · Industrial & Commercial Space				
41510 · Inside Commercial Space	20,500.00	20,000.00	500.00	102.5%
41520 · Outside Commercial Space	40,790.00	39,700.00	1,090.00	102.7%
Total 41500 · Industrial & Commercial Space	61,290.00	59,700.00	1,590.00	102.7%
42000 · Concessions				
42100 · Carnival	99,478.40	105,000.00	-5,521.60	94.7%
42110 · Carnival - Presale	16,950.00	18,000.00	-1,050.00	94.2%
42200 · Food Concessions				
42210 · Food Concessions Health Permit	1,395.00			
42220 · Food Concessions - Product Fee	115,912.30	400 000 00	100 000 00	0.00/
42200 · Food Concessions - Other	0.00	100,000.00	-100,000.00	0.0%
Total 42200 · Food Concessions	117,307.30	100,000.00	17,307.30	117.3%
Total 42000 · Concessions	233,735.70	223,000.00	10,735.70	104.8%
43000 · Exhibits				
43100 · Entry Fees	56.00	12,000.00	-11,944.00	0.5%
Total 43000 · Exhibits	56.00	12,000.00	-11,944.00	0.5%
46000 · Fair Attractions				
46400 · Destruction Derby	24,090.00	20,000.00	4,090.00	120.5%
Total 46000 · Fair Attractions	24,090.00	20,000.00	4,090.00	120.5%
47000 · Misc. Fair Revenue				
47100 · Parking	26,905.00	28,000.00	-1,095.00	96.1%
47300 · Utility Fee Reimbursement	2,675.00	3,500.00	-825.00	76.4%
47810 · CFSA Insurance	171.80			
47900 · Sponsorships	55,055.00	100,000.00	-44,945.00	55.1%
Total 47000 · Misc. Fair Revenue	84,806.80	131,500.00	-46,693.20	64.5%
47005 · Misc. Non Fair Program Revenue				
47105 · Admissions - Crab Feed	16,700.00	25,000.00	-8,300.00	66.8%
47305 · Vendors - 4th of July	1,670.00			
Total 47005 · Misc. Non Fair Program Revenue	18,370.00	25,000.00	-6,630.00	73.5%
48000 · Interim Rental Revenue				
48100 · Interim Rental - Buildings				
48110 · RENT - Schools	47,298.00			
48120 · RENT - Auburn Host Lions Bldg	7,626.00			
48125 · RENT - Sheep Barn	525.00			
48126 · RENT - Cowbells Barn	2,362.50			
48127 · RENT - Swine Barn	4,500.00			
48130 · RENT - Small Animal Barn	3,032.50			
48135 · RENT - Tahoe Building	9,500.00			
48140 · RENT - Sierra	20,781.75			
48150 · RENT - Sutter	10,457.52			
48160 · RENT - Clubhouse	715.00			
48170 · RENT - Placer	56,819.50			
48180 · RENT - Other	1,000.00			
48190 · RENT - Armory	31,676.12	245 000 00	245 000 00	0.00/.
48100 · Interim Rental - Buildings - Other	0.00	245,000.00	-245,000.00	0.0%
Total 48100 · Interim Rental - Buildings	196,293.89	245,000.00	-48,706.11	80.1%

	Jan - Sep 24	Forecast	\$ Over Forecast	% of Forecast
48200 · Interim Rental - Grounds				
48210 · RENT - McCann Stadium	51,018.00			
48220 · RENT - FW Park	9,047.00			
48230 · RENT - Horse Arena	7,878.50			
48240 · RENT - Main Lawn Area & Gazebo	2,924.00			
48245 · RENT - Redwood & BullPoint Lawn	1,896.00			
48255 · RENT - Judging Ring	525.00			
48260 · RENT - Barefoot Wine & Bubbly	2,124.00			
48262 · RENT - Patio	8,805.00			
48270 · RENT - RV Parking	8,109.00			
48280 · RENT - Ballfields	12,720.00			
48285 · High Impact Event 48291 · RENT - Sacramento Street Lot	101,618.00			
48295 · Non-Exclusive	29,220.00 20,588.00			
48200 · Interim Rental - Grounds - Other	0.00	300,000.00	-300,000.00	0.0%
Total 48200 · Interim Rental - Grounds	256,472.50	300,000.00	-43,527.50	85.5%
	,	•		
48300 · Interim Rental - Equipment/Tent 48400 · Interim Concessions Revenue	8,831.50 19,475.54	18,000.00 7,500.00	-9,168.50 11,975.54	49.1% 259.7%
48500 · Utility Fee Reimbursement	37,307.54	55,000.00	-17,692.46	67.8%
48600 · Interim Parking Revenue	119,570.35	140,000.00	-20,429.65	85.4%
48700 · Other Interim Revenue	119,570.55	140,000.00	-20,429.03	03.470
48710 · Labor Reimbursement	11,174.41			
48730 · Dumpster Reimbursement	10.00			
48770 · Rebates	1,809.36			
48700 · Other Interim Revenue - Other	750.00	12,000.00	-11,250.00	6.3%
Total 48700 · Other Interim Revenue	13,743.77	12,000.00	1,743.77	114.5%
Total 48000 · Interim Rental Revenue	651,695.09	777,500.00	-125,804.91	83.8%
49000 · Prior Year Revenue Adjustment 49500 · Other Operating Revenue	4,341.88			
49510 · Interest Earnings	17,908.72	10,000.00	7,908.72	179.1%
49520 · Donations/Sponsorships	109,580.84	30,000.00	79,580.84	365.3%
49530 · Crab Table VIP	14,420.00	20,000.00	-5,580.00	72.1%
49500 · Other Operating Revenue - Other	96.09			
Total 49500 · Other Operating Revenue	142,005.65	60,000.00	82,005.65	236.7%
Total Income	1,442,277.12	1,550,700.00	-108,422.88	93.0%
Gross Profit	1,442,277.12	1,550,700.00	-108,422.88	93.0%
Expense				
50000 · Administrative Expense 50100 · Salaries - Permanent	145,963.06	183,678.00	-37,714.94	79.5%
50200 · Salaries - Temporary	38,512.47	33,000.00	5,512.47	116.7%
50310 · Employee Benefits	101,059.58	109,500.00	-8,440.42	92.3%
50320 · Payroll Taxes	22,767.45	24,000.00	-1,232.55	94.9%
50330 · Worker's Compensation Insurance	33,034.50	30,000.00	3,034.50	110.1%
50400 · Professional Services	8,987.26	16,000.00	-7,012.74	56.2%
50500 · Director's Expense	242.63 793.51	2,000.00	-1,757.37	12.1% 19.8%
50600 · Traveling/Training 50700 · Office Supplies & Expense	11,940.55	4,000.00 18,000.00	-3,206.49 -6,059.45	66.3%
50800 · Telephone & Postage Expense	2,135.82	1,500.00	-6,039.43 635.82	142.4%
50900 · Dues & Subscriptions	16,235.88	8,000.00	8,235.88	202.9%
51000 · Insurance (General Liability)	24,295.97	27,000.00	-2,704.03	90.0%
51300 · Audit	0.00	10,000.00	-10,000.00	0.0%
51500 · Bank Charges	9,571.44	1,500.00	8,071.44	638.1%
Total 50000 · Administrative Expense	415,540.12	468,178.00	-52,637.88	88.8%
52000 · Maintenance/General Operations 52100 · Salaries - Permanent	55,069.92	70,000.00	-14,930.08	78.7%

	Jan - Sep 24	Forecast	\$ Over Forecast	% of Forecast
52200 · Salaries - Temporary	56,340.19	75,000.00	-18,659.81	75.1%
52210 · Employee Benefits	0.00			
52300 · Professional Services	58,570.77	50,000.00	8,570.77	117.1%
52800 · Light, Heat & Water	185,967.16	225,000.00	-39,032.84	82.7%
52850 · Temp Internet Services	17,111.30	15,000.00	2,111.30	114.1%
52900 · Maintenance of Equip./Supplies	35,997.65	51,000.00	-15,002.35	70.6%
53000 · Maintenance of Buildings/Ground	31,249.58	45,000.00	-13,750.42	69.4%
53100 · Trash Removal (Non-Fair)	4,215.66			
53200 · Other Maintenance Expense	855.00	6,000.00	-5,145.00	14.3%
Total 52000 · Maintenance/General Operations	445,377.23	537,000.00	-91,622.77	82.9%
54000 · Publicity				
54400 · Advertising	34,940.92	30,000.00	4,940.92	116.5%
Total 54000 · Publicity	34,940.92	30,000.00	4,940.92	116.5%
56000 · Attendance Operations				
56101 · Salaries - Temporary				
56102 · Ticket Sellers 56192 · Concession Auditor	0.00 0.00	20,000.00	-20.000.00	0.0%
Total 56101 · Salaries - Temporary	0.00	20,000.00	-20,000.00	0.0%
56200 · Professional Services	3,459.50	5,000.00	-1,540.50	69.2%
56300 · Supplies & Expense	0.00	1,000.00	-1,000.00	0.0%
56400 · Other	274.00			
Total 56000 · Attendance Operations	3,733.50	26,000.00	-22,266.50	14.4%
57000 · Misc. Fair Expense				
57100 · Parking Lot (% to contractor)	0.00	8,000.00	-8,000.00	0.0%
57700 · Sponsorships 57800 · Other	53.40 6,674.36	7,000.00	-325.64	95.3%
Total 57000 · Misc. Fair Expense	6,727.76	15,000.00	-8,272.24	44.9%
57005 · Misc. Non-Fair Programs				
57205 · Supplies & Expense	18,341.99	20,000.00	-1,658.01	91.7%
57405 · Sponsorship (non-fair) Expense	1,000.00	00 000 00	0.507.75	447.00/
57515 · Other - Interim Parking Expense 57605 · Professional Serivces	23,567.75 5,933.49	20,000.00	3,567.75	117.8%
57705 · Advertising	42.90	2,000.00	-1,957.10	2.1%
Total 57005 · Misc. Non-Fair Programs	48,886.13	42,000.00	6,886.13	116.4%
58000 · Premiums				
58100 · Cash Awards	3,163.00	4,000.00	-837.00	79.1%
58200 · Trophies, Medals, Ribbons	7,923.12	3,000.00	4,923.12	264.1%
58300 · Sponsored Cash Awards	0.00	0.00	0.00	0.0%
58400 · Sponsored Trophies, Medals	8,158.50			
Total 58000 · Premiums	19,244.62	7,000.00	12,244.62	274.9%
63000 · Exhibits Expense				
63200 · Judges	3,400.00	4,500.00	-1,100.00	75.6%
63300 · Professional Services	5,630.50	2,500.00	3,130.50	225.2%
63400 · Supplies & Expense	785.75	1,500.00	-714.25	52.4%
Total 63000 · Exhibits Expense	9,816.25	8,500.00	1,316.25	115.5%

	Jan - Sep 24	Forecast	\$ Over Forecast	% of Forecast
66000 · Fair Entertainment Expense 66200 · Professional Services 66300 · Supplies & Expense 66310 · REIMBURSEMENT FOR ENT. SUPP 66500 · Ground Entertainment 66600 · Grandstand Entertainment 66700 · Other	73,882.95 7,214.71 0.00 102,480.00 55,967.50 0.00	90,000.00 10,000.00 80,000.00 15,000.00 1,000.00	-16,117.05 -2,785.29 22,480.00 40,967.50 -1,000.00	82.1% 72.1% 128.1% 373.1% 0.0%
Total 66000 · Fair Entertainment Expense	239,545.16	196,000.00	43,545.16	122.2%
80000 · Prior Year Expense Adjustment	-5,580.06	,	•	
90000 · Depreciation	0.00	130,000.00	-130,000.00	0.0%
Total Expense	1,218,231.63	1,459,678.00	-241,446.37	83.5%
Net Ordinary Income	224,045.49	91,022.00	133,023.49	246.1%
Other Income/Expense Other Income 31200 · State Allocations 31900 · Capital Project Reimburse Fund 47600 · JLA REVENUE 47663 · GROSS AUCTION SALES Total 47600 · JLA REVENUE Total Other Income Other Expense	139,500.00 11,153.29 418,177.05 418,177.05 568,830.34			
57600 · JLA 57610 · Payments to Sellers 57620 · BBQ, Lunch, Dinner 57640 · Supplies & Expense 57680 · Prior Year Exp. Adjustment 57690 · Other	458,479.90 12,899.00 5,536.18 -825.80 1,895.94			
Total 57600 · JLA	477,985.22			
Total Other Expense	477,985.22			
Net Other Income	90,845.12			
Net Income	314,890.61	91,022.00	223,868.61	346.0%

# Gold Country Fair A/R Aging Summary As of September 30, 2024

TOTAL	WHITEHEAD PAINTING (JLA 2014)	Theresa Peralta Thomas Starkweather TOWNSMEN OF SACRAMENTO	The Happy Dog K9 Training	Sorayda Maldonada Street Eatz	SIERRA FOOTHILLS FUNERAL SERVICE	PLACER HIGH SCHOOL ALL CLASS REUNION	ORANGEVALE MEAT SHOPPE (JLA 2011) PEGGY DONOVAN	NEILS CONTROLLED BLASTING	Native Inc.	LUIS GARCIA	INDIVISIBLE FESTIVAL	Foothill Bird Fanciers HORSES HONOR	EZ Events, Inc. FAST FRIDAYS	E CLAMPUS VITUS	DUCKS UNLIMITED	Dry Diggins Eastival	Carol's Market & Deli	BERRIES & BANANAS (2003 JLA)	AUBURN LITTLE LEAGUE	ANWAR FOROTAN	american legion	AMERICAN LANDSCAPE/CONCRETE (2007 JLA)	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	Current
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00 0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1 - 30
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00 0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	31 - 60
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	61 - 90
21,707.42	739.50	0.00 0.00	0.00	0.00 225.00	500.00	0.00	2,973.23 0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	540 00	0.00	1,250.50	1,904.00	625.00	0.00	11,450.19	> 90
21,707.42	739.50	0.00	0.00	0.00 225.00	500.00	0.00	2,973.23 0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	540.00	0.00	1,250.50	1,904.00	625.00	0.00	11,450.19	TOTAL

# Gold Country Fair YTD Statement of Cash Flows

	Jan - Sep 24
OPERATING ACTIVITIES	
Net Income	314,890.61
Adjustments to reconcile Net Income	
to net cash provided by operations:	
13100 · Accounts Receivable	3,081.31
24110 · Security Deposits	(330.00)
Net cash provided by Operating Activities	317,641.92
INVESTING ACTIVITIES	
19000 · Construction in Progress	(63,488.16)
19300 · Equipment	(12,134.77)
Net cash provided by Investing Activities	(75,622.93)
Net cash increase for period	242,018.99
Cash at beginning of period	634,956.85
Cash at end of period	876,975.84

# **Gold Country Fair** JLA Accounts Receivable Summary As of September 30, 2024

	Sep 30, 24
AMERICAN LANDSCAPE/CONCRETE (2007 JLA)	11,450.19
BERRIES & BANANAS (2003 JLA)	1,250.50
ORANGEVALE MEAT SHOPPE (JLA 2011)	2,973.23
WHITEHEAD PAINTING (JLA 2014)	739.50
TOTAL	16,413.42

# 2024 Interim Contracts

Code	Company	Event Dates	Buildings	Total Contract Amount
24-35	Richard W. Townsend American Leg	Richard W. Townsend American Leg November 10, 2024 - November 11, 2024 Placer Build	Placer Building	\$4,235.00
24-58	Filomeno Torres	Saturday, October 12, 2024	Sierra	\$2,675.00
24-60	Auburn Senior Center	Thursday, November 7, 2024	Sierra	\$1,530.00
24-71	Sutter Auburn Faith Hospital	December 11, 2024 and December 12, 20 Sierra Buildi	Sierra Building	\$2,620.00
24-74	Ducks Unlimited	Thursday, October 3, 2024	Sierra Building	\$2,675.00
24-76	Mayra Ayala	Saturday, October 12, 2024	Sierra Building	\$2,515.00
24-83	PIRS	October	Placer Building	\$4,140.00
24-85	Auburn Grace Community Church Sunday, November 17, 2024	Sunday, November 17, 2024	Placer Building	\$3,040.00
24-93	Ellie Nunnink	Saturday, October 5, 2024	Farrell Wren	\$1,795.00



# PMIA/LAIF Performance Report as of 10/16/24



# **Quarterly Performance Quarter Ended 09/30/24**

# PMIA Average Monthly Effective Yields<sup>(1)</sup>

LAIF Apportionment Rate <sup>(2)</sup> :	4.71	September	4.575
LAIF Earnings Ratio <sup>(2)</sup> :	0.00012912073474208	August	4.579
LAIF Administrative Cost <sup>(1)*</sup> :	TBD	July	4.516
LAIF Fair Value Factor <sup>(1)</sup> :	1.002061084	June	4.480
PMIA Daily <sup>(1)</sup> :	4.58	May	4.332
PMIA Quarter to Date <sup>(1)</sup> :	4.56	April	4.272
PMIA Average Life <sup>(1)</sup> :	231		

# Pooled Money Investment Account Monthly Portfolio Composition <sup>(1)</sup> 9/30/24 \$161.6 billion

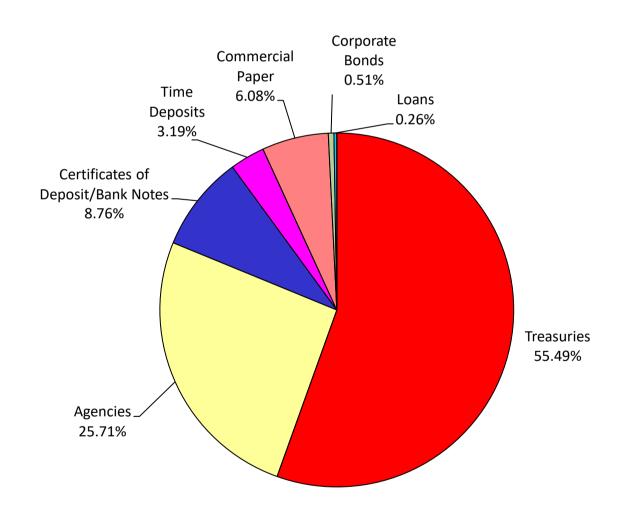


Chart does not include \$1,343,000.00 in mortgages, which equates to 0.001%. Percentages may not total 100% due to rounding.

# Daily rates are now available here. View PMIA Daily Rates

Notes: The apportionment rate includes interest earned on the CalPERS Supplemental Pension Payment pursuant to Government Code 20825 (c)(1) and interest earned on the Wildfire Fund loan pursuant to Public Utility Code 3288 (a).

\*The percentage of administrative cost equals the total administrative cost divided by the quarterly interest earnings. The law provides that administrative costs are not to exceed 5% of quarterly EARNINGS of the fund. However, if the 13-week Daily Treasury Bill Rate on the last day of the fiscal year is below 1%, then administrative costs shall not exceed 8% of quarterly EARNINGS of the fund for the subsequent fiscal year.

# Source:

<sup>(1)</sup> State of California, Office of the Treasurer

<sup>(2)</sup> State of Calfiornia, Office of the Controller

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# MALIA M. COHEN

# California State Controller

# LOCAL AGENCY INVESTMENT FUND REMITTANCE ADVICE

Agency Name 20TH DIST AGRICULTURAL ASSN

Account Number 13-31-001

As of 10/15/2024, your Local Agency Investment Fund account has been directly credited with the interest earned on your deposits for the quarter ending 09/30/2024.

Earnings Ratio	.00012912073474208
Interest Rate	4.71%
Dollar Day Total	\$ 45,597,593.46
Quarter End Principal Balance	\$ 496,468.93
Ouarterly Interest Earned	\$ 5,887.59

# **California Fair Services Authority**

## **Board of Directors**

# General Liability Program Operating Memorandum #24-01 EFFECTIVE NOVEMBER 4, 2024

Issued pursuant to the "Memorandum Stating the Terms and Conditions of the General Liability Risk Sharing Program Administered by the California Fair Services Authority," adopted July 1, 2024 (hereinafter "MOC").

# Section 1. Special Events Rate Card Update

# CALIFORNIA FAIR SERVICES AUTHORITY SPECIAL EVENTS RATE CARD 2024

# **Special Events Rates Per Day**

Category	A	В	C	D	E	F
	1	101	501 to	1,501	3,001	5,001
Attendance	to	to	1,500	to	to	to
	100	500		3,000	5,000	7,500
Rate per day						
	\$100	\$155	\$245	\$355	\$455	\$575

# **Non-Hazardous Categories**

100 Antique Shows

101 Arts/Crafts

102 Auctions other than Animals

103 Auto Sales (no auto coverage)

110 Barbecues/Picnics

111 Bingo

112 Birthdays/Banquets/Social Gatherings

120 Car/Motorcycle Shows

127 Dog Shows (no training/obedience classes)

141 Exhibitions

152 Films/Lecturers

153 Flea Market/Swap Meet (once per calendar year)

154 Flower Shows

155 Funerals/Memorial Service

159 Gaming Tournaments

160 Gem & Mineral/Coin Shows

162 Graduations/Ceremonies

170 Health Fairs

171 Horse & Livestock Symposium (Demonstration/Education)

172 Home & Garden Shows

180 Instruction Classes/Aerobics (no animals, no participant coverage)

251 Performance/Theatrical (not concerts)

255 Retreats

261 Reunions/Family or Class

265 RV Show & Sale

270 Seminars/Speaking Engagements

281 Trade Shows

310 Weddings/Receptions/Baptisms

### Other

401 Livestock & Horse Sales/Auctions

451 Animal Exhibitors Individual Purchase (large livestock)

452 Animal Exhibitors Group Purchase (large livestock)

454 Equestrian/Livestock Boarding

500 Fair time Food & Beverage Concessionaires

600 Fair time Concessionaires & Exhibitors

650 Festivals (under 2,000 attendees)

700 RV Rally (duration of stay)

702 Camping Group Purchase (duration of stay)

800 Interim Arts & Crafts Exhibitors Individual Purchase\*

830 Interim Food Concessions Individual Purchase\*

850 Interim Vendor Group Purchase\*

900 Dances, Concerts (under 2,000 attendees)

950 Liquor Liability (sales)

\$180 per day

\$95per event (unlimited entries)

\$155 per day (up to 500 Exhibitors) or \$250per day (over 500 Exhibitors)

\$75 per animal (up to 1 month) or \$110per animal (up to 3 months)

\$195 per booth (up to 8 days) or \$245 per booth (over 8 days)

\$150 per booth (up to 8 days) or \$195 per booth (over 8 days)

Call CFSA for a quote

\$95 (up to 100 campers) or \$195 (over 100 campers)

\$95 (up to 100 campers) or \$195 (over 100 campers)

\$75per booth (up to 5 days) or \$95 per booth (over 5 days)

\$95 per booth (up to 5 days) or \$125per booth (over 5 days)

Call CFSA for a quote

Call CFSA for a quote

Call CFSA for a quote

# CFSA General Liability Operating Memo #24-01

# \*Must be fair sponsored

For CFSA quotes or general Special Events Coverage questions, please contact Kristen Fryer at KFryer@cfsa.org or (916)263-6174.

- Set up and tear down Each event will be allowed one additional day to set up for the event and one additional day to tear it down. Any extra days will be charged 50% of the event rate per day as listed above.
- Fairground Events CFSA general liability risk pool members hosting the events above will not be required to obtain the coverage above as the fairgrounds is already covered with their existing CFSA general liability coverage. The exception is for animal exhibitor group or interim group purchase coverage.
- Special Events coverage is secondary insurance, if the covered party purchasing this insurance has other insurance including homeowners and/or business insurance, claims will be tendered to those policies first.
- If a vendor provides general liability coverage (\$2M for Swap Meet/Flea Markets or \$1M for the other non-hazardous categories above) then Special Events coverage is not required.
- Any events containing hazardous activities will not be covered by Special Events. All hazardous events require a contract and insurance which both must be submitted to CFSA prior to the event.

# **Section 3. Effective Date**

This Operating Memorandum shall become effective November 4, 2024, at 12:01 a.m. Pacific Standard Time and shall apply to all contracts and rental agreements, and extensions of any contracts or rental agreements, entered into by a participating fair on or after such effective date.

2

Califo	ornia Fair Services Authority
<b>By:</b> _	
	Chair, Board of Directors

24	17		10	Daylight Saving Time	Placer: Cat Adoption Sierra: Private Event	Gold Country Fairgrounds & Ev
25	18		Placer: Veterans Day	4	28	Gold Country Fairgrounds & Event Center Calendar, Holidays in United States  Sun Mon Tue
26	19		12	Election Day (General	29	n United States <b>Tue</b>
27	20		Sierra: Private Event	σ	30	Wed
Placer: Salvation Army  Thanksgiving Day	21		14	Sierra: Taste of the	Halloween 31	Thu
Native American Heritage	22		15	Placer: 49er Historical Bottle Club	First Day of American	Nov 2024
Armory: Christmas Craft	23		16 Placer: Auburn Trading		36	Nov 2024 (Pacific Time - Los Angeles) Sat

#### 2025 NONPROFIT RATE POLICY

I am listing some examples of what the financial impact of a board non-profit organization discount on the three levels that were discussed at the September board meeting:

#### Example #1: Placer Building: 2025 Rental Rate - \$1,380.00 per day (published rate).

```
@5% discount = $69.00 $1,311.00
@10% discount = $138.00 $1,242.00
@15% discount = $207.00 $1,173.00
```

Note: This is our most rented building with an annual revenue year to date of \$56,819.50.

#### Example #2: McCann Stadium: 2025 Rental Rate- \$2755.00 per day (published rate).

```
@5% discount = $137.75 $2,617.25
@10% discount = $275.50 $2,479.50
@15% discount = $413.25 $2,341.75
```

Note: This is our second most rented area with an annual revenue year to date of \$51,018.00. Fast Friday's and the Gold Country Pro Rodeo are two events.

#### Example #3: High Impact: 2025 Rental Rate- \$5550.00 per day (published rate).

```
@5% discount = $277.50 $5,272.50
@10% discount = $555.00 $4,995.00
@15% discount = $832.50 $4,717.50
```

Note: This has become a favorite rental for many of our non-profit larger one-day events with an annual revenue year to date of \$101,618.00.

# Example #4: Non-exclusive (everything except McCann Stadium and the Barns): 2025 Rental Rate- \$11,655.00 per day (published rate).

```
@5% discount = $582.75 $11,072.25
@10% discount = $1165.50 $10,489.50
@15% discount = $1748.25 $9,906.75
```

Note: This is the typical rental of our larger multi-day events.

**Summary:** The overall financial impact of a non-profit organization discount is directly related to the type of event and our clients. Requiring a flat percentage will have an impact on the ability of the CEO to negotiate based on day-to-day operations and will also discriminate against our other clients. I recognize the importance of all our non-profit organizations and other renters that support the association.

#### CHARITABLE USE OF FACILITIES

It is the policy of the 20th District Agricultural Association to provide discounted use of its facilities to qualified non-profit organizations that serve California in one or more of the areas of education, arts, agriculture, or community and social services. Association management may, at its discretion, grant facility usage discounts to organizations with Internal Revenue Service 501(c)(3) designation pursuant to the following policy.

- 1. Association management shall create and make available annually in October an application for applicant use. The application shall include, at a minimum, a requirement for applicants to submit current (within the prior twelve months) documentation of 501(c)(3) status, a description of organization activities and how they align with the 20th Agricultural Association mission and/or provide community benefits in the areas of education, arts, agriculture, or community and social services, and a description of any community benefits associated with usage of district facilities.
- 2. Applicants must submit the completed application, along with any required documentation, in person at the Association offices at the Gold Country Fairgrounds and Event Center in Auburn at least 90 days prior to the planned usage of facilities. Association management may, at its discretion, provide applicants an opportunity to remedy any deficiencies in an application or seek additional information from an applicant to assist in determining approval or denial of an application.
- 3. Association management shall provide a response to all applications within ten calendar days of receipt of all information required and requested. Approval or denial of application shall be accompanied by a written statement of reason and may be appealed to the Board of Directors upon written request to the Association management and will be placed on the agenda at the next regularly scheduled Board meeting.
- 4. Charitable organizations approved for discounted use of the facilities shall receive a XXX discount of published facility rental rates. All other fees shall not be discounted. Rental rates shall be defined as setup rate, rental rate, and tear down rate. The total discount applied shall be capped at XXXXXXX per event, regardless of duration. Discounts shall not apply to security or fire prevention fees or costs imposed by the California Highway Patrol, Auburn Police Department, CalFire, Auburn Fire Department, or Fair management, or other third parties.

	Acct.	Actual	Budgeted	Estimated	Proposed
	No.	2023	2024	2024	2025
MOTORIZED RACING REVENUES:					
Admissions					
Concessions					
Parking					
Sponsorships (List)					
Advertising Sales					
Reimbursements					
Prior Year Revenue Adjustment					
Other (List)					
TOTAL (Carries to Page 4)	46109	0	0	0	0
					0
MOTORIZED RACING EXPENDITURES:					
Labor Costs					0
Supplies & Expense					
Publicity and Marketing					
Attendance					
Miscellaneous					
Prizes					
Prizes  Leases and /or Rentals					
Prizes  Leases and /or Rentals  Fuel & Utilities					
Prizes  Leases and /or Rentals  Fuel & Utilities  Prior Year Expenditure Adjustment					
Prizes  Leases and /or Rentals  Fuel & Utilities  Prior Year Expenditure Adjustment  Cash over/under					
Prizes  Leases and /or Rentals  Fuel & Utilities  Prior Year Expenditure Adjustment					
Prizes  Leases and /or Rentals  Fuel & Utilities  Prior Year Expenditure Adjustment  Cash over/under	66109	0	0	0	0
Prizes  Leases and /or Rentals  Fuel & Utilities  Prior Year Expenditure Adjustment  Cash over/under  Other (List)  TOTAL (Carries to Page 9)	66109				0
Prizes  Leases and /or Rentals  Fuel & Utilities  Prior Year Expenditure Adjustment  Cash over/under  Other (List)	66109	0	0	0	0

#### **OPERATING BUDGET**

20th DISTRICT AGRIC	CULTURAL ASSOCIATION		Placer	COUNTY
Conducting	The	Gold Country Fair		
at _	Auburn	_ , California		

For the period of January 1, 2025 to December 31, 2025

For the period of January	1, 2023 (	December 31	, 2025 I	Т	
	Acct.	Actual	Budgeted	Estimated	Proposed
	No.	2023	2024	2024	2025
TOTAL NET RESOURCES, JANUARY 1:					
Unrestricted net resources		\$3,397,651	\$3,371,687	\$3,383,985	\$3,427,367
Unrestricted Net Position - Pension/OPEB		(\$204,578)	(\$204,578)	(204,578)	(204,578)
Restricted resources				0	0
Investment in Capital Assets, Net of Related Debt		2,758,392	2,758,392	2,758,392	2,768,392
Subtotal (Total Net Resources)		5,951,465	5,925,501	5,937,799	5,991,181
RESOURCES ACQUIRED:					
Operating Revenues (From Page 2)		1,566,062	1,550,700	1,480,573	1,666,500
State (Local/Base) Allocations (to Page 2):	31200	42,600	42,600	139,500	42,600
Training Allocation & Other Fiscal & Admin Assistance (F&E)	31300				
Capital Project Reimbursement Funds (from Sched 8A)	31900	58,768		0	0
One-time Revenue Sources (fire camp, sale of property, capital project au	32500				
Contributions from Other Gov't (non-F&E) Sources (to Page 2)	33000				
Other (e.g., Perf Rating used for oper.) (to Page 2)	34000				
TOTAL RESOURCES ACQUIRED		1,667,430	1,593,300	1,620,073	1,709,100
TOTAL RESOURCES AVAILABLE		7,618,895	7,518,801	7,557,871	7,700,281
RESOURCES APPLIED:					
Operating Expenditures (From Page 2)		1,542,695	1,339,678	1,436,690	1,523,600
Other Operating Expenditures (e.g. Audit Adjustments)					
Subtotal - Operating Expenditures (Excluding Depreciation)		1,542,695	1,339,678	1,436,690	1,523,600
Depreciation Expense (From Page 10)	90000	138,401	140,000	130,000	140,000
Amortization Expense (From Page 10)	90010	0	0	0	0
Pension Expense (From Page 10)	96000	0	0	0	0
OPEB Expense (From Page 10)	96100	0	0	0	0
TOTAL RESOURCES APPLIED		1,681,096	1,479,678	1,566,690	1,663,600
TOTAL NET RESOURCES, DECEMBER 31:		\$5,937,799	\$6,039,123	\$5,991,181	\$6,036,681
Unrestricted Net Resources Available for Operations		3,383,985	3,485,309	3,427,367	3,612,867
Unrestricted Net Position - Pension/OPEB	29400	(204,578)	(204,578)	(204,578)	(204,578)
Restricted Net Resources					
Investment in Capital Assets (From Schedule 7)		2,758,392	2,758,392	2,768,392	2,628,392
Subtotal (Should equal Total Net Resource Figure above)		\$5,937,799	\$6,039,123	\$5,991,181	\$6,036,681
Reserve Percentage		219.4%	260.2%	238.6%	237.1%

	Acct.	Actual	Budgeted	Estimated	Proposed
	No.	2023	2024	2024	2025
OPERATING REVENUES:					
Admissions to Grounds	41000	\$226,998	\$242,000	\$221,886	\$250,000
Commercial Space	41500	58,056	59,700	57,765	63,00
Carnival	42100	110,910	123,000	116,428	123,00
Concessions	42200	96,144	100,000	115,507	118,00
Exhibits	43000	11,249	12,000	12,000	12,00
Horse Show	44000				
Horse Racing (Live)	45000				
Satellite Wagering	45005				
Fair Attractions	46000	18,228	20,000	24,090	26,00
Motorized Racing	46109		,	·	
Interim Attractions	46009				
Miscellaneous Fair	47000	104,008	131,500	98,336	130,00
Miscellaneous Non-Fair Programs	47005	22,606	25,000	18,370	24,50
Interim Revenue	48000	842,908	777,500	672,093	840,00
Prior Year Revenue Adjustments	49000	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,	,,,,,	
Other Operating Revenue	49500	74,954	60,000	144,097	80,00
TOTAL OPERATING REVENUES (to Page 1)	1	1,566,062	1,550,700	1,480,573	1,666,50
OPERATING EXPENDITURES:					
Administration	50000	588,234	478,178	524,795	591,93
Maintenance & General Operations	52000	598,512	537,000	525,193	527,26
Publicity	54000	27,847	30,000	35,601	35,00
Attendance Operations	56000	24,377	26,000	26,000	36,00
Miscellaneous Fair	57000	13,590	15,000	13,428	15,00
Miscellaneous Non-Fair Programs	57005	51,769	42,000	50,544	47,00
Premiums	58000	23,923	7,000	20,082	22,20
Exhibits	63000	6,504	8,500	7,222	8,20
Horse Show	64000				
Horse Racing (Live)	65000				
Satellite Wagering	65005				
Fair Entertainment	66000	207,940	196,000	233,826	241,00
Motorized Racing	66109				
Interim Entertainment	66009				
Equipment (Funded by Fair)	72300				
Prior Year Expense Adjustments	80000				
Cash (over/under)	85000				
Other Operating Expense	94000				
TOTAL OPERATING EXPENDITURES (to Page 1)		1,542,695	1,339,678	1,436,690	1,523,60
NET OPERATING PROFIT/(LOSS) BEFORE DEPRECIATION, PENSION, OPEB	$+ \mathbb{I}$	23,368	211,022	43,883	142,90
Depreciation Expense	90000	138,401	140,000	130,000	140,00
Amortization Expense	90010				
Pension Expense	96000				
OPEB Expense	96100				
		(115,034)	71,022	(86,117)	2,90
NET OPERATING PROFIT/(LOSS) AFTER DEPRECIATION, PENSION, OPEB					
NET OPERATING PROFIT/(LOSS) AFTER DEPRECIATION, PENSION, OPEB  State (Local/Base) Allocations (From Page 1)	31200	42,600	42,600	139,500	42,60
	31200 31300	42,600	42,600	139,500	42,60
State (Local/Base) Allocations (From Page 1)		42,600 58,768	42,600	139,500	42,60

\$124,735

(\$13,666)

\$253,622

\$113,622

\$183,383

\$53,383

NET PROFIT/(LOSS) BEFORE DEPRECIATION & PENSION, OPEB

NET PROFIT/(LOSS) AFTER DEPRECIATION & PENSION, OPEB

\$185,500

\$45,500

#### **Detail of Revenues**

Detail of Revenues	1 , , 1		5	- · · · ·	
	Acct.	Actual	Budgeted	Estimated	Proposed
ADMICCIONIC DEVENUE	No.	2023	2024	2024	2025
ADMISSIONS REVENUE:	44040	000 000	040.000	224 222	050.000
Regular Fair Admissions	41010	226,998	242,000	221,886	250,000
Discounted Fair Admissions	41020				
TOTAL ADMISSIONS REVENUE	41000	226,998	242,000	221,886	250,000
COMMERCIAL SPACE REVENUE:					
Outside Commercial Space	41510	18,340	20,000	19,000	22,000
Inside Commercial Space	41520	39,716	39,700	38,765	41,000
TOTAL COMMERCIAL SPACE REVENUE	41500	58,056	59,700	57,765	63,000
CARNIVAL REVENUE:	1 1		I		
Carnival	42100	96,450	105,000	99,478	105,000
Carnival: Pre-Sale	42110	14,460	18,000	16,950	18,000
TOTAL CARNIVAL REVENUE	42100	110,910	123,000	116,428	123,000
CONCESSIONS REVENUE:					
Food Concessions	42200	96,144	100,000	115,507	118,000
Non-Food Concessions	42300				
TOTAL CONCESSIONS REVENUE	42200	96,144	100,000	115,507	118,000
EXHIBITS REVENUE:					
Entry Fees	43100	11,249	12,000	12,000	12,000
Donated & Sponsored Awards	43200				
Advertising in Premium Book	43300				
Other (Explain)	43400				
TOTAL EXHIBITS REVENUE	43000	11,249	12,000	12,000	12,000
HORSE SHOW REVENUE:					
Admissions	44100				
Entry and Stake Fees	44200				
Donations for Special Prizes	44300				
Stall Fees	44400				
Program Sales	44500				
Other (Explain)	44600				
TOTAL HORSE SHOW REVENUE	44000	0	0	0	0
LIVE HORSE RACING REVENUE:					
Admissions	45100				
Track Commissions & Breakage	45200				
Program Sales	45300				
Concessions	45400				
Other (Explain)	45500				
TOTAL LIVE HORSE RACING REVENUE	45000	0	0	0	0
TOTAL LIVE HONSE RACING REVENUE	45000	0	U	0	U

#### **Detail of Revenues**

0	Estimated 2024 0	Budgeted 2024	Actual 2023	Acct. No.	
0			2023	No.	
	0	0			
	0	0			SATELLITE WAGERING REVENUE:
090 26,0			0	45005	TOTAL SATELLITE WAGERING REVENUE
090 26,0					FAIR ATTRACTIONS REVENUE:
090 26,0				46100	Rodeo Admissions
090 26,0				46200	Queen Pageant Admissions
090 26,0				46300	4 Wheel-Drive Pull Admissions
	24,090	20,000	18,228	46400	Destruction Derby Admissions
				46500	Performances Admissions
				46600	Other Admissions (Explain)
090 26,0	24,090	20,000	18,228	46000	TOTAL FAIR ATTRACTIONS REVENUE
	•				MOTORIZED RACING REVENUE:
0	0	0	0	46109	TOTAL MOTORIZED RACING REVENUE
					INTERIM ATTRACTIONS REVENUE:
				46209	Performance Admissions
				46309	Other Admissions (List)
0	0	0	0	46009	TOTAL INTERIM ATTRACTIONS REVENUE
-					MISCELLANEOUS FAIR REVENUE:
905 27,0	26,905	28,000	27,077	47100	Parking
				47200	Fair Program Revenue
675 3,0	2,675	3,500	3,346	47300	Utility Fee Reimbursement
				47400	Exhibit Guide Revenue
				47500	Stall Rentals (Fairtime)
				47700	Camping Fees (Fairtime)
171	171		-730	47800	Other (Explain)
585 100,0	68,585	100,000	74,315	47900	Sponsorships
336 130,0	98,336	131,500	104,008	47000	TOTAL MISCELLANEOUS FAIR REVENUE
			•		MISCELLANEOUS NON-FAIR PROGRAMS:
700 24,5	16,700	25,000	22,606	47105	Admissions
				1	Commercial Exhibits
670	1,670			47305	Concessions
	, - 2			1	
				1	\
			l		
	2, <sup>1</sup> 68, <sup>2</sup> 98, <sup>3</sup> 16,	28,000 3,500 100,000 131,500	27,077 3,346 -730 74,315	47100 47200 47300 47400 47500 47700 47800 47900 47000	MISCELLANEOUS FAIR REVENUE:  Parking  Fair Program Revenue  Utility Fee Reimbursement  Exhibit Guide Revenue  Stall Rentals (Fairtime)  Camping Fees (Fairtime)  Other (Explain)  Sponsorships  TOTAL MISCELLANEOUS FAIR REVENUE  MISCELLANEOUS NON-FAIR PROGRAMS:  Admissions  Commercial Exhibits

#### **Detail of Revenues**

		Т	Т		
	Acct.	Actual	Budgeted	Estimated	Proposed
	No.	2023	2024	2024	2025
INTERIM REVENUE:					
Rental of Buildings	48100	301,389	245,000	200,000	305,000
Grounds Rentals	48200	284,666	300,000	275,000	300,000
Equipment Rentals	48300	21,393	18,000	8,831	10,000
Concessions Revenue	48400	6,330	7,500	19,476	20,000
Utility Fee Reimbursement	48500	64,619	55,000	35,473	41,000
Interim Parking Revenue	48600	149,770	140,000	119,570	150,000
Other Interim Revenue (List)	48700	14,742	12,000	13,744	14,000
TOTAL INTERIM REVENUE	48000	842,908	777,500	672,093	840,000
TOTAL PRIOR YEAR REVENUE ADJUSTMENT:	49000				
OTHER OPERATING REVENUE:					
Interest Earnings	49510	16,932	10,000	20,000	20,000
Donations/Sponsorships (general)	49520	39,272	30,000	109,581	40,000
Other (Explain)	49530	18,750	20,000	14,516	20,000
Gain on Sale of Asset	49540				
TOTAL OTHER OPERATING REVENUE	49500	74,954	60,000	144,097	80,000

Detail of Expenditures			Į.	T	
	Acct.	Actual	Budgeted	Estimated	Proposed
	No.	2023	2024	2024	2025
ADMINISTRATION EXPENSE:					
Salaries & Wages - Permanent	50100	181,366	183,678	194,000	244,932
Salaries & Wages - Temporary	50200	42,051	33,000	45,000	10,000
Compensated Absences Expense	50300	10,800	10,000	10,000	10,000
Employee Benefits - Employer's Share	50310	125,353	109,500	130,000	166,000
Payroll Taxes	50320	29,489	24,000	24,000	24,000
Worker's Compensation Insurance	50330	38,614	30,000	36,000	38,000
Professional Services (Contractual)	50400	18,094	16,000	8,987	12,000
Director's Expense	50500	107	2,000	243	2,000
Traveling/Training Expense - Employees	50600	7,300	4,000	794	4,000
Office Supplies and Expense	50700	28,506	18,000	11,645	15,000
Telephone and Postage	50800	1,783	1,500	2,136	2,500
Dues and Subscriptions	50900	10,252	8,000	16,236	16,500
Insurance (General Liability)	51000	31,537	27,000	27,000	27,000
Other (Explain)	51100	56,836			
Unemployment Insurance (Non-reimbursed)	51200	44			
Audit Expense	51300		10,000	10,000	10,000
Bank Charges	51500	6,102	1,500	8,755	10,000
TOTAL ADMINISTRATION EXPENSE	50000	588,234	478,178	524,795	591,932
MAINTENANCE & GENERAL OPERATIONS:					
Salaries & Wages - Permanent	52100	78,703	70,000	70,000	83,268
Salaries & Wages - Temporary	52200	84,636	75,000	75,000	75,000
Employee Benefits	52210				
Payroll Taxes	52220				
Worker's Compensation Insurance	52230				
Professional Services (Contractual)	52300	46,134	50,000	58,125	30,000
Rental - Land & Buildings	52400				
Rental - Maintenance Equipment	52500				
Rental - Public Address & Intercom	52600				
Temporary Internet Services	52850	19,075	15,000	18,000	18,000
Light, Heat, Water and Power	52800	250,070	225,000	225,000	245,000
Maintenance of Equipment - Supplies & Expens	52900	59,782	51,000	35,998	35,000
Maint. of Bldgs. & Grounds- Supplies & Expense	53000	54,116	45,000	38,000	35,000
Trash Removal, Clean up (Contractual)	53100				
Other (Explain)	53200	5,997	6,000	5,071	6,000
Special Repairs & Maintenance (List)	53300	·	·		•
TOTAL MAINTENANCE EXPENSE	52001	598,512	537,000	525,193	527,268

Detail of Expenditures			1	1	
	Acct.	Actual	Budgeted	Estimated	Proposed
	No.	2023	2024	2024	2025
PUBLICITY EXPENSE:					
Salaries & Wages - Permanent	54100				
Salaries & Wages - Temporary	54101				
Employee Benefits	54110				
Payroll Taxes	54120				
Worker's Compensation Insurance	54130				
Professional Services (Contractual)	54200				
Supplies and Expense	54300				
Advertising	54400	27,847	30,000	35,601	35,000
Promotional Expense	54500				
Public Relations Expense	54600				
Pre-Fair Events	54700				
Other (Explain)	54800				
TOTAL PUBLICITY EXPENSE	54000	27,847	30,000	35,601	35,000
ATTENDANCE OPERATIONS:			•	•	
Salaries & Wages - Permanent	56100				
Salaries & Wages - Temporary	56101	18,639	20,000	20,000	30,000
Employee Benefits	56110				
Payroll Taxes	56120				
Worker's Compensation Insurance	56130				
Professional Services (Contractual)	56200	5,434	5,000	5,000	5,000
Supplies and Expense	56300	304	1,000	1,000	1,000
Other (Explain)	56400		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
TOTAL ATTENDANCE OPERATIONS	56000	24,377	26,000	26,000	36,000
MISCELLANEOUS FAIR EXPENSE:		_ 1,011		_5,555	33,333
Parking Lot - % paid to contractor	57100	6,716	8,000	6,700	8,000
Parking Lot - Salaries & Wages - Permanent	57101	-, -	,,,,,,	, , , , ,	
Parking Lot - Salaries & Wages - Temporary	57102				
Program Expense	57200				
Utility Fees	57300				
Exhibit Guide	57400				
Stall Expense	57500				
Sponsorships	57700				
Other (Explain)	57800	6,874	7,000	6,728	7,000
Commercial Exhibits & Concessions	57900	0,0	1,000	0,1.20	.,000
TOTAL MISCELLANEOUS FAIR	57000	13,590	15,000	13,428	15,000
MISCELLANEOUS NON-FAIR PROGRAMS:	0.000	10,000	10,000	10,120	10,000
Salaries & Wages - Permanent	57105				
Salaries & Wages - Temporary	57106				
Employee Benefits	57115				
Payroll Taxes	57125				
Worker's Compensation Insurance	57135				
Supplies & Expense	57205	18,917	20,000	20,000	20,000
Publicity	57305	10,311	20,000	20,000	20,000
Attendance	57405	250		1,000	
	57515	30,637	20,000	23,568	25,000
Interim Parking Expense	1 1		·		
Advertising TOTAL MISC. NON-FAIR PROGRAMS	57705 57005	1,965 51,769	2,000 42,000	5,976 50,544	2,000 47,000

Details of Expenditures	1 1	T			
	Acct.	Actual	Budgeted	Estimated	Proposed
	No.	2023	2024	2024	2025
PREMIUMS EXPENSE (Excluding Horse Show)	:				
Cash Awards	58100	6,204	4,000	4,000	6,200
Trophies, Medals, Ribbons	58200	17,718	3,000	7,923	8,000
Sponsored Cash Awards	58300			8,159	8,000
Sponsored Trophies, Medals, Ribbons	58400				
Other Awards (Explain)	58500				
TOTAL PREMIUM EXPENSE	58000	23,923	7,000	20,082	22,200
EXHIBITS EXPENSE:					
Salaries & Wages - Permanent	63100				
Salaries & Wages - Temporary	63101				
Employee Benefits	63110				
Payroll Taxes	63120				
Worker's Compensation Insurance	63130				
Judges (Contractual)	63200	4,300	4,500	3,400	4,000
Professional Services - Other (Contractual)	63300	1,679	2,500	3,037	3,200
Supplies and Expense	63400	525	1,500	786	1,000
Tent & Booth Rental	63500				
Decorations	63600				
Other (Explain)	63700				
TOTAL EXHIBITS EXPENSE	63000	6,504	8,500	7,222	8,200
HORSE SHOW EXPENSE (Including Premiums	):				
Salaries & Wages - Permanent	64100				
Salaries & Wages - Temporary	64101				
Employee Benefits	64110				
Payroll Taxes	64120				
Worker's Compensation Insurance	64130				
Judges (Contractual)	64200				
Professional Services - Other (Contractual)	64300				
Supplies and Expense	64400				
Cattle Fees	64500				
Other (Explain)	64600				
Tent & Booth Rental	64610				
Decorations	64620				
Cash Awards	64710				
Trophies, Medals, Ribbons	64720				
Sponsored Cash Awards	64730				
Sponsored Trophies, Medals, Ribbons	64740				
TOTAL HORSE SHOW EXPENSE	64000	0	0	0	C

Detail of Expenditures		Ī			
	Acct.	Actual	Budgeted	Estimated	Proposed
	No.	2023	2024	2024	2025
HORSE RACING EXPENSE (LIVE):			-		
Salaries & Wages (Non Pari-Mutuel)	65100				
Salaries & Wages (Pari-Mutuel)	65200				
Employee Benefits	65210				
Payroll Taxes	65220				
Worker's Compensation Insurance	65230				
Professional Services (Contractual)	65300				
Supplies and Expense	65400				
Rental - Totalisator Equipment	65600				
Rental - Other Equipment	65700				
Other (Explain)	65800				
TOTAL RACING EXPENSE (LIVE)	65000	0	0	0	0
SATELLITE WAGERING EXPENSE:					
TOTAL SATELLITE WAGERING	65005	0	0	0	0
FAIR ENTERTAINMENT EXPENSE:					
Salaries & Wages - Permanent	66100				
Salaries & Wages - Temporary	66101				
Employee Benefits	66110				
Payroll Taxes	66120				
Worker's Compensation Insurance	66130				
Professional Services (Contractual)	66200	97,191	90,000	70,643	75,000
Supplies and Expense	66300	12,529	10,000	7,215	10,000
Rodeo	66400				
Grounds Entertainment	66500	84,720	80,000	100,000	100,000
Grandstand Entertainment	66600	12,700	15,000	55,968	56,000
Other (Explain)	66700	800	1,000		
TOTAL FAIR ENTERTAINMENT	66000	207,940	196,000	233,826	241,000
MOTORIZED RACING EXPENSE:					
TOTAL MOTORIZED RACING EXPENSE	66109	0	0	0	0
INTERIM ENTERTAINMENT EXPENSE:					
Salaries & Wages - Permanent	66208				
Salaries & Wages - Temporary	66209				
Employee Benefits	66219				
Payroll Taxes	66229				
Worker's Compensation Insurance	66239				
Supplies & Expense	66309				
Concerts (List)	66609				
Other (Explain)	66809				
TOTAL INTERIM ENTERTAINMENT	66009	0	0	0	0

**Detail of Expenditures** 

Detail of Expenditures			-		
	Acct.	Actual	Budgeted	Estimated	Proposed
	No.	2023	2024	2024	2025
NON-CAPITALIZED EQUIPMENT EXPENSE (LIST) (Cost less th	an \$5,000 and life les	s than one year):			
TOTAL EQUIPMENT EXPENSE	72300	0	0	0	0
PRIOR YEAR OPERATING EXPENSE ADJUSTMENT:	7.2000	• [	• [	<u> </u>	
General Expense Adjustments	80010				
Bad Debt Expense	80020				
PRIOR YEAR EXPENDITURE	80000	0	0	0	0
CASH SHORTAGES & OVERAGES:					
Ticket Sales	85100				
Souvenir Sales	85200				
Merchandise Sales	85500				
Other (Explain)	85900				
CASH (OVER)/UNDER	85000	0	0	0	0
DEPRECIATION EXPENSE: (From: Sch 7 / To: Pg. 1)	90000	138,401	140,000	130,000	140,000
AMORTIZATION EXPENSE: (From: Sch 7 / To: Pg. 1)	90010				
*PENSION EXPENSE: (To: Pg. 1)	96000			0	0
*OPEB EXPENSE: (To: Pg. 1)	96100			0	0
OTHER OPERATING EXPENSE:					
Loss on Sale of Asset	94010				
Other Expenses					
TOTAL OTHER OPERATING EXPENSE	94000	0	0	0	0

# California Department of Food and Agriculture Fairs & Expositions – California Network of Fairs 2024-2026 FY Allocation

# Scope of Work

# A. Purpose/Authority/Availability of Funds

The California Department of Food and Agriculture (CDFA) has \$2.6 million General Fund dollars for local assistance to Fairs within the Network of Fair's class sizes I-IV+ for general operational support. Funds are available from December 16, 2024 through December 31, 2025.

The allocation may be used for the following items related to the fair's operations:

- Administration Expenses (i.e. audit, office supplies)
- Maintenance & General Operations Expenses (i.e., payroll, utilities, supplies, equipment)
- Fair Event Expenses (i.e., advertising, attendance supplies, exhibit supplies)
- Premium Expenses (i.e., awards, ribbons, trophies)
- Horse Racing Expenses (i.e., supplies)
- Satellite Wagering Facility Expenses (i.e., supplies)
- Long-Term Debt (payoff/paydown loans)
- Payment to state agencies for premiums owed (i.e., auto insurance; pension/health premiums; Attorney General's Office services; CalFire)

# B. Responsibilities of Parties

# For Operational Allocations, All Fairs shall:

- 1. Submit the documents below to CDFA by December 31, 2025, and comply with the following:
  - a. Approved Board minutes/resolution approving the request/Agreement for allocation
  - b. 2023 Statement of Operations (STOP)
  - c. 2023 Financial Review or Financial Audit<sup>1</sup>
  - d. 2025 Operating Budget with supporting approved Board minutes/resolution
- 2. Comply with the following:
  - a. Be in good standing (either current or under a payment agreement) on all loans/obligations to CDFA

<sup>&</sup>lt;sup>1</sup> An audit/financial review engagement letter may be considered

- Abide by <u>California State Rules for California Fairs</u>, ensuring all youth whom participate in livestock shows have taken a CDFA approved quality assurance course<sup>2</sup>
- c. Follow all active Emergency Proclamations and Executive Orders signed by the Governor. The fair shall include this requirement in all contracts.
- d. Follow all directives and guidance issued by the California Department of Public Health and local health authorities regarding COVID-19 as applicable to gatherings and events. The fair shall include this requirement in all contracts.

# **District Agricultural Associations (DAA)**

- 3. Comply with the following:
  - a. All District Agricultural Associations (DAAs) in the Fairs on the Watch Program (FOTW) must be current on all required reports due to CDFA.
  - b. By April 15th of each year, return the completed and signed Form 700s and the filer's certification list to the F&E Training Coordinator
  - c. Board members and CEO shall be current on all training required by CDFA.

# County Fairs (Non-DAA/Non-State-Affiliated)

- 4. Comply with the following:
  - a. If a county fair is operated by a non-profit, the lease must have been approved by CDFA.
  - b. The non-profit shall comply with the Ralph M. Brown Act (California Government Code section 54950 et seq.) and Public Records Act (California Government Code section 6250 et seq.).

# CDFA shall:

- Review required documents submitted and determine whether to approve operational allocation requests.
- 2. Ensure DAAs are current on all obligations owed to CDFA.
- 3. Be responsible for maintaining this Agreement and process payment once the fair responsibilities are completed.
- 4. Within its sole discretion, perform a fiscal or compliance audit.

<sup>&</sup>lt;sup>2</sup> Proof of YQCA program tracking may be requested at anytime

Notify the fair in writing if a request for allocation is denied. The notification will include the reason(s) for the denial and instructions on how to cure the deficiency, with deadline, and how the fair may appeal the denial.

# C. Request and Documentation Submittals

All operational allocation requests shall be submitted via email to: Joji Kume, <u>Joji.Kume@cdfa.ca.gov</u>

State of California, Department of Food and Agriculture AGREEMENT GAU-03 (Rev. 8/2024)

# GRANT AGREEMENT SIGNATURE PAGE

AGREEMENT NUMBER

		24-05/6-000-SG	
1. This Agreement is entered into between	the State Agency and the Reci	pient named below:	
STATE AGENCY'S NAME			
CALIFORNIA DEPARTMENT OF FOOD RECIPIENT'S NAME	AND AGRICULTURE (CDFA	<u> </u>	
20TH DISTRICT AGRICULTURAL ASS	OCIATION COLD COUNTRY	EAID	
2011 DIGITAGE AGRICULTURAL ASSI	OCIATION GOLD COUNTRY	FAIR	
2. The Agreement Term is: December 16, 2		25	
<ol><li>The maximum amount of this Agreement</li></ol>	is: \$43,500.00		
<ol> <li>The parties agree to comply with the term which are by this reference made a part of</li> </ol>	ns and conditions of the following the Agreement:	ng exhibits and attachmer	
Exhibit A: Recipient and Project Inform	nation	2 Page(s)	
Exhibit B: General Terms and Conditions 5 Page(s)			
Exhibit C: Payment and Budget Provisions 2 Page(s)			
Attachments: Scope of Work and Budget			
	RECIPIENT	ies hereto.	
RECIPIENT'S NAME (Organization's Legal Na	ame)		
20TH DISTRICT AGRICULTURAL ASSOCIA	TION GOLD COUNTRY FAIR		
BY (Authorized Signature)	DATE SIGNED		
# Hon alen	10/21/2024		
PRINTED NAME AND TITLE OF PERSON SI			
Don Ales CEO			
ADDRESS			
1273 High Street, Auburn, CA 95603			
	OF CALIFORNIA		
AGENCY NAME			
CALIFORNIA DEPARTMENT OF FOOD AND			
BY (Authorized Signature)	DATE SIGNED		
PRINTED NAME AND TITLE OF PERSON SIGNATURE AND	GNING AGER I. OFFICE OF GRANTS	ADMINISTRATION	
ADDRESS	, , , , , , , , , , , , , , , , , , , ,		
1220 N STREET, ROOM 120			
SACRAMENTO, CA 95814		CJ	

## **BUDGET DISPLAY**

# **Budget Detail and Payment Provision**

1. The operational allocation for the Fair is as follows:

Fiscal Year	Total
2024-2025	\$43,500.00
2025-2026	\$0.00

a. Operational Allocations must be requested to CDFA by December 31, 2025.

#### **EXHIBIT A**

# RECIPIENT AND PROJECT INFORMATION

CDFA hereby awards an Agreement to the Recipient for the project described herein:
 Distribution of funds allocated to District Agricultural Associations (DAAs) and Non-Profit County and
 Citrus Fruit Fairs on an annual basis for local fair assistance and operational purposes.

Project Title: 2024/2025 Fiscal Year Base Allocation

2. The Managers for this Agreement are:

FOR CDFA:		FOR RECIPIENT:	
Name:	Mike Francesconi	Name:	Don Ales
Division/Branch:	Marketing / Fairs & Expositions	Organization:	20TH DISTRICT AGRICULTURAL ASSOCIATION GOLD COUNTRY FAIR
Address:	1220 N Street	Address:	1273 High Street
City/State/Zip:	Sacramento, CA 95814	City/State/Zip:	Auburn, CA 95603
Phone:	916-900-5365	Phone:	530-823-4533
Email Address:	mike.francesconi@cdfa.ca. gov	Email Address:	ceo@goldcountryfair.com

3. The Grant Administrative Contacts for this Agreement are:

FOR CDFA:		FOR RECIPIENT:
Name:	Kaylen Yates	Name: Don Ales
Division/Branch:	Marketing / Fairs & Expositions	Organization: 20th District Agriculture Association - Gold Country Frich
Address:	1220 N Street	Address: 1273 High Street
City/State/Zip:	Sacramento, CA 95814	City/State/Zip: Austral CA 95003
Phone:	916-900-5027	Phone: 530-823-4533
Email Address:	kaylen.yates@cdfa.ca.gov	Email Address: Ceo @ goldcownty fix.com

FISCAL CONTACT FOR RECIPIENT (if different from above):		
Name:		
Organization:		
Address:		
City/State/Zip:		
Phone:		
Email Address:		

4.	RECIPIENT:	<b>Please</b>	check	appropriate	box	below:
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Research and Development (R&D) means all research activities, both basic and applied, and all development activities that are performed by non-Federal entities. The term research also includes activities involving the training of individuals in research techniques where such activities utilize the same facilities as other R&D activities and where such activities are not included in the instruction function.

This award ☐ does ☐ does not support R&D.

5. For a detailed description of activities to be performed and duties, see Scope of Work and Budget.

#### **EXHIBIT B**

## **GENERAL TERMS AND CONDITIONS**

#### 1. Approval

This Agreement is of no force or effect until signed by both parties. The Recipient may not invoice for activities performed prior to the commencement date or completed after the termination date of this Agreement.

#### 2. Agreement Execution

Unless otherwise prohibited by state law, regulation, or Department or Recipient policy, the parties agree that an electronic copy of a signed Agreement, or an electronically signed Agreement, has the same force and legal effect as an Agreement executed with an original ink signature. The term "electronic copy of a signed Agreement" refers to a transmission by facsimile, electronic mail, or other electronic means of a copy of an original signed Agreement in a portable document format. The term "electronically signed Agreement" means an Agreement that is executed by applying an electronic signature using technology approved by all parties.

## 3. Assignment

This Agreement is not assignable by the Recipient, either in whole or in part, without the prior consent of the CDFA Agreement Manager or designee in the form of a formal written amendment.

### 4. Governing Law

This Agreement is governed by and will be interpreted in accordance with all applicable State and Federal laws.

### 5. State and Federal Law

It is the responsibility of the Recipient to know and understand which State, Federal, and local laws, regulations, and ordinances are applicable to this Agreement and the Project, as described in Exhibit A. The Recipient shall be responsible for observing and complying with all applicable State and Federal laws and regulations. Failure to comply may constitute a material breach.

# 6. Recipient Commitments

The Recipient accepts and agrees to comply with all terms, provisions, conditions and commitments of the Agreement, including all incorporated documents, and to fulfill all assurances, declarations, representations, and statements made by the Recipient in the application, documents, amendments, and communications in support of its request for funding.

### 7. Performance and Assurances

The Recipient agrees to faithfully and expeditiously perform or cause to be performed all Project work as described in the Scope of Work, and to apply grant funds awarded in this Agreement only to allowable Project costs.

## 8. Mutual Liability

Parties shall, to the extent allowed by law, each be individually liable for any and all claims, losses, causes of action, judgments, damages, and expenses to the extent directly caused by their officers, agents, or employees.

## 9. Unenforceable Provision

In the event that any provision of this Agreement is unenforceable or held to be unenforceable, the parties agree that all other provisions of this Agreement shall remain operative and binding.

## 10. Contractors/Consultants

The Recipient, and the agents and employees of Recipient, in the performance of this Agreement, are not officers, employees, or agents of the CDFA. The Recipient's obligation to pay its Contractors/Consultants is an independent obligation from the CDFA's obligation to make payments to the Recipient. Recipient agrees to comply with all applicable State and local laws and regulations during the term of this Agreement. The Recipient is responsible to ensure that any/all contractors/consultants it engages to carry out activities under this Agreement shall have the proper licenses/certificates required in their respective disciplines. The Contractors/Consultants shall not affect the Recipient's overall responsibility for the management of the project, and the Recipient shall reserve sufficient rights and control to enable it to fulfill its responsibilities under this Agreement.

## 11. Non-Discrimination Clause

The Recipient agrees that during the performance of this Agreement, it will not discriminate, harass, or allow harassment or discrimination against any employee or applicant for employment based on race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, genetic information, marital status, sex, gender, gender identity, gender expression, age, sexual orientation, or military and veteran status. The Recipient agrees to require the same of all contractors and consultants retained to carry out the activities under this Agreement.

The Recipient agrees that during the performance of this Agreement, the evaluation and treatment of its employees and applicants for employment are free from discrimination and harassment. The Recipient will comply with the provisions of the Fair Employment and Housing Act (Government Code section 12990 *et seq.*) and the applicable regulations promulgated there under (California Code of Regulations, Title 2, section 10000 *et seq.*). The applicable regulations of the Fair Employment and Housing Council implementing Government Code section 12990 (a-f), set forth in Division 4.1 of Title 2 of the California Code of Regulations, are incorporated into this Agreement by reference and made a part hereof as if set forth in full. The Recipient will give written notice of their obligations under this clause to labor organizations with which they have a collective bargaining unit or other Agreement. The Recipient must include the nondiscrimination and compliance provisions of this clause in all subcontracts to perform work under this Agreement.

The Recipient agrees to require the same of all contractors and consultants retained to carry out activities under this Agreement.

### 12. Excise Tax

The State of California is exempt from federal excise taxes and no payment will be made for any taxes levied on employees' wages. The CDFA will pay for any applicable State of California or local sales or use taxes on the services rendered or equipment or parts supplied pursuant to this Agreement. California may pay any applicable sales and use tax imposed by another State.

## 13. Disputes

The Recipient must continue with the responsibilities under this Agreement during any dispute. In the event of a dispute, the Recipient must file a "Notice of Dispute" with the CDFA Agreement Manager, identified in Exhibit A, or designee within ten (10) calendar days of discovery of the problem. The Notice of Dispute must contain the Agreement number. Within ten (10) calendar days of receipt of the Notice of Dispute, the CDFA Agreement Manager or designee must meet with the Recipient for the purpose of resolving the dispute. In the event of a dispute, the language contained within this Agreement prevails.

#### 14. Termination for Convenience

This Agreement may be terminated by either party upon written notice. Notice of termination must be delivered to the other party at least thirty (30) calendar days prior to the intended date of termination. Notice of termination does not nullify obligations already incurred prior to the date of termination. In the event of Termination for Convenience of this Agreement by CDFA, CDFA must pay all responsible costs and non-cancellable obligations incurred by the Recipient as of the date of termination.

#### 15. Termination for Cause

Either party may terminate this Agreement for cause in the event of a material breach of this Agreement, provided that the non-breaching party provides written notice of the material breach. If the breach is not cured to the satisfaction of the non-breaching party, this Agreement shall automatically terminate and the CDFA shall reimburse the Recipient for all documented costs incurred up to the date of the notice of termination, including all non-cancellable obligations. Timelines associated with notice and curing of material breaches shall be consistent with the timelines outlined in paragraph 17.

#### 16. Acceptable Failure to Perform

The Recipient shall not be liable for any failure to perform as required by this Agreement, to the extent such failure to perform is caused by any of the following: labor disturbances or disputes of any kind, accidents, the inability to obtain any required government approval to proceed, civil disorders, acts of aggression, acts of God, energy or other conservation measures, failure of utilities, mechanical breakdowns, materials shortages, disease, pandemics, or similar occurrences.

#### 17. Breach

The parties may be in material breach under this Agreement if they fail to comply with any term of this Agreement, or a party determines that the other party is not implementing the Project in accordance with the provisions of this Agreement, or that a party has failed in any other respect to comply with the provisions of this Agreement. In the event of a material breach, the party identifying the breach shall provide a Notice of Material Breach to the breaching party within fifteen (15) calendar days upon discovery of breach. The breaching party shall have fifteen (15) calendar days from receipt of the notice to notify how it intends to cure the breach. Upon receipt of the proposed cure, the non-breaching party has fifteen (15) days to accept or reject the proposed cure. Upon the non-breaching party's approval of the cure, the breach within thirty (30) days to implement the cure. If the breaching party fails to cure the breach within thirty (30) days of the non-breaching party's approval of the cure, the non-breaching party may take the following respective actions:

- A. CDFA may suspend payments;
- B. CDFA may demand repayment of all funding;
- C. Either party may terminate the Agreement
- D. CDFA may debar Recipient; or
- E. Either party may take any other action deemed necessary to recover costs.

The non-breaching party shall send a Notice of Failure to Cure Material Breach upon its decision to carry out any of these actions. These actions are effective upon issuance of the Notice of Failure to Cure Material Breach, unless the Recipient appeals a Notice of Failure to Cure Material Breach, in which case the effective date falls on the issuance of a final decision on the appeal.

Where CDFA notifies the Recipient of its decision to demand repayment pursuant to this paragraph, the funds that are subject to the demand shall be repaid immediately. CDFA may consider the Recipient's refusal to repay the requested disbursed amount a material breach.

A Notification of Failure to Cure Material Breach may be appealed to CDFA. The appeal must be post marked within ten (10) calendar days of the date the Recipient received the Notice of Failure to Cure

and addressed to the CDFA Legal Office of Hearing and Appeals or emailed to <a href="mailto:cDFA.LegalOffice@cdfa.ca.gov">cDFA.LegalOffice@cdfa.ca.gov</a>.

California Department of Food and Agriculture Legal Office of Hearing and Appeals 1220 N Street Sacramento, CA 95814

All notices, communications, and appeals described in this paragraph must be received in writing to be considered timely.

If CDFA notifies the Recipient of its decision to withhold the entire funding amount from the Recipient pursuant to this paragraph, this Agreement shall terminate upon receipt of such notice by the Recipient and CDFA shall no longer be required to provide funds under this Agreement and the Agreement shall no longer be binding on either party.

# 18. Publicity and Acknowledgement

The Recipient agrees that it will acknowledge CDFA's support whenever projects funded, in whole or in part, by this Agreement are publicized in any news media, brochures, publications, audiovisuals, presentations or other types of promotional material and in accordance with the Grant Procedures Manual if incorporated by reference and attachment to the Agreement. The Recipients may not use the CDFA logo.

# 19. News Releases/Public Conferences

The Recipient agrees to notify the CDFA in writing at least two (2) business days before any news releases or public conferences are initiated by the Recipient or its Contractors/Consultants regarding the project described in the Attachments, Scope of Work and Budget and any project results.

# 20. Scope of Work and Budget Changes

Changes to the Scope of Work, Budget, or the Project term, must be requested in writing to CDFA Grant Administrative Contact no less than thirty (30) days prior to the requested implementation date. Any changes to the Scope of Work and Budget are subject to CDFA approval and, at its discretion, CDFA may choose to accept or deny any changes. If accepted and after negotiations are concluded, the agreed upon changes will be made and become part of this Agreement. CDFA will respond in writing within ten (10) business days as to whether the proposed changes are accepted.

# 21. Reporting Requirements

The Recipient agrees to comply with all reporting requirements specified in Scope of Work and/or Grant Procedures Manual if incorporated by reference to this Agreement as an attachment.

### 22. California State Auditor

This Agreement is subject to examination and audit by the California State Auditor for a period of three (3) years after final payment under the Agreement.

## 23. Equipment

Purchase of equipment not included in the approved Budget requires prior approval. The Recipient must comply with state requirements regarding the use, maintenance, disposition, and reporting of equipment as contained in CCR, Title 3, Division 1, Chapter 5, sections 303, 311, 324.1 and 324.2.

#### 24. Closeout

The Agreement will be closed out after the completion of the Project or project term, receipt and approval of the final invoice and final report, and resolution of any performance or compliance issues.

## 25. Confidential and Public Records

The Recipient and CDFA understand that each party may come into possession of information and/or data which may be deemed confidential or proprietary by the person or organization furnishing the information or data. Such information or data may be subject to disclosure under the California Public Records Act or the Public Contract Code. To the extent allowed by law, CDFA determines whether the information is releasable. Each party agrees to maintain such information as confidential and notify the other party of any requests for release of the information.

#### 26. Amendments

Changes to funding amount or Agreement term require an amendment and must be requested in writing to the CDFA Agreement Manager or designee no later than sixty (60) calendar days prior to the requested implementation date. Amendments are subject to CDFA approval, and, at its discretion, may choose to accept or deny these changes. No amendments are possible if the Agreement is expired.

# 27. Executive Order N-6-22 Russia Sanctions

On March 4, 2022, Governor Gavin Newsom issued Executive Order N-6-22 (the EO) regarding Economic Sanctions against Russia and Russian entities and individuals. "Economic Sanctions" refers to sanctions imposed by the U.S. government in response to Russia's actions in Ukraine, as well as any sanctions imposed under state law. The EO directs state agencies to terminate agreements with, and to refrain from entering any new agreements with, individuals or entities that are determined to be a target of Economic Sanctions. Accordingly, should the State determine Recipient is a target of Economic Sanctions or is conducting prohibited transactions with sanctioned individuals or entities, that shall be grounds for termination of this agreement. The State shall provide Recipient advance written notice of such termination, allowing Recipient at least 30 calendar days to provide a written response. Termination shall be at the sole discretion of the State.



# 24/25 Fiscal Year Base Allocation Board Resolution 20<sup>th</sup> District Agricultural Association Gold Country Fairgrounds and Event Center

A resolution of the 20<sup>th</sup> District Agricultural Association Board approving the 2024/2025 Fiscal Year Base Allocation.

Now therefore it is resolved that the board authorizes the acceptance of the 2024/2025 Fiscal Year Allocation.

Peg Johnson, 20th DAA Acting President	Don Ales, 20 <sup>th</sup> DAA CEO
Approved:	
Attest:	
Absent:	
Abstain:	
Nays:	
Ayes:	
Passed, Approved, and adopted this day 24 da	ay of October 2024 by the following vote:

Peg Johnson, 20<sup>th</sup> DAA Acting President Gold Country Fairgrounds & Event Center 1273 High Street Auburn, CA. 95603

Gold Country Fairgrounds & Event Center 1273 High Street Auburn, CA. 95603